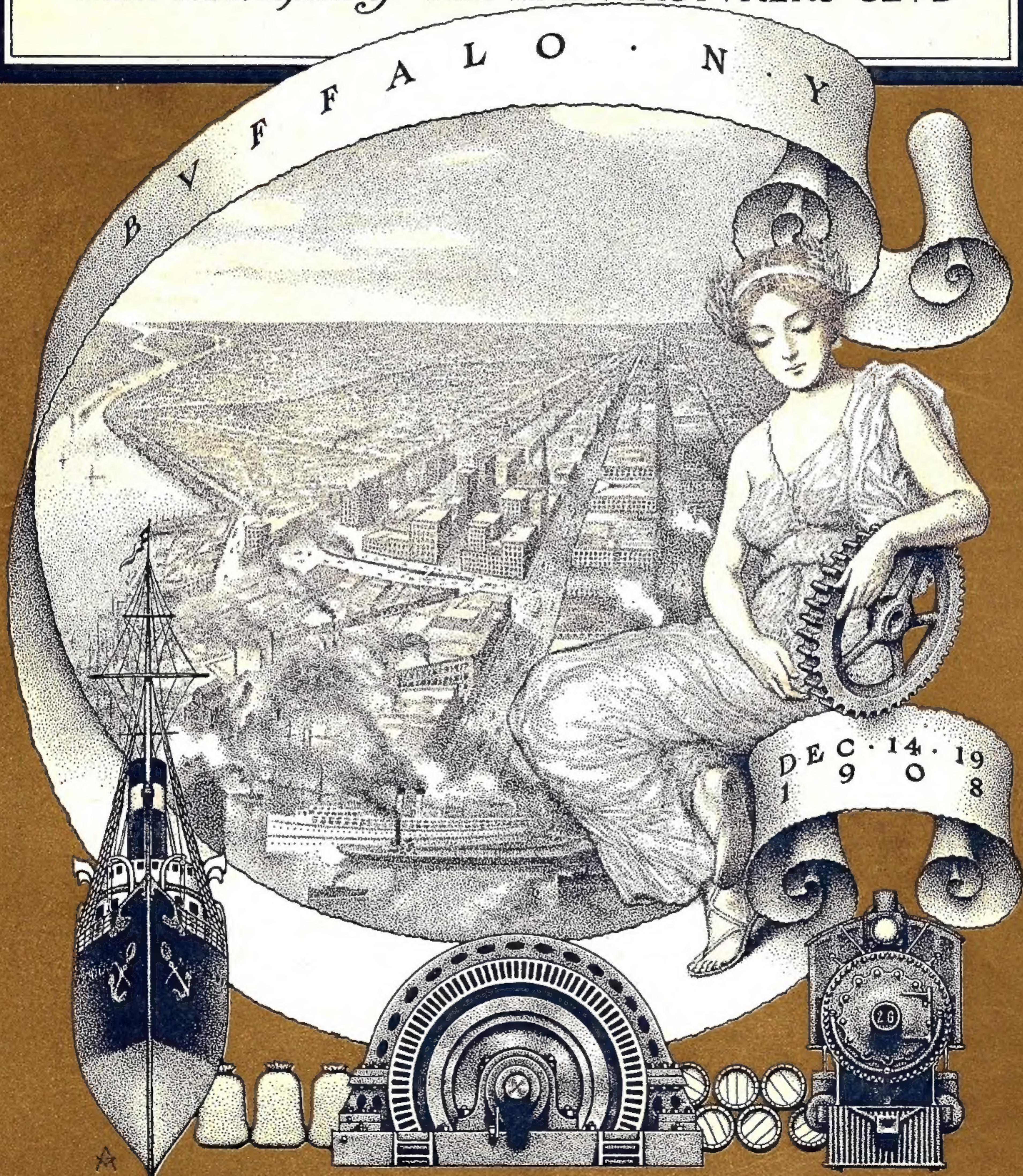


# BUFFALO INDUSTRIAL EXHIBITION

*Under the Auspices of* THE MANUFACTURERS' CLUB



PRICE 10 CENTS

# Beyer & Williams Company

**M**ANUFACTURERS of the famous B. & W. Skirts and the Fine-Form Maternity Skirt, have one of the most modern and up-to-date factories in the world. This factory is located in the handsome new fireproof building at Main, Goodell, and Washington streets. Modern science cannot produce a lighter or more sanitary factory—daylight in every corner—Every garment is thoroughly inspected and absolutely warranted.



See that this  
silk label woven  
in gold  
and black  
appears  
on every  
Maternity Skirt



## Fine-Form

TRADE MARK.

## MATERNITY SKIRT

Registered in U.S. Pat. Office

of great interest to  
**Every Prospective Mother.**

Something new — only scientific garment of the kind ever invented. Combines solid comfort and ease with "fine form" and elegant appearance in the home, on the street, and in society. — **Always drapes evenly in front and back** — no bulkiness — no draw-strings — no lacing — no ripping or basting. — **Can be worn the year round.**

Made in several styles, and at prices lower than you can buy the material and have them made at home.

**FREE** Send for our **Fine Illustrated Book** — "Fine-Form Maternity Skirt" — It's **FREE** to every woman writing for it. Tells all about these skirts, their advantages, styles, material, and cost. Gives opinions of physicians, dressmakers, and users. **10 Days Free Trial.** When you get our book, if your dealer has not yet been supplied with Fine-Form Maternity Skirts, make your selection of material and style, and we will make the garment to your order. When you get it, **wear it ten days, and if you don't find it exactly as represented, send it back and we will cheerfully refund every cent paid.** **Other Skirts** — If not in need of a maternity skirt, remember our famous B & W dress and walking skirts will positively please you — **same guarantee** — Illustrated book free. Which book shall we send? Write to-day to  
**Beyer & Williams Co., Dept. 46 Buffalo, N. Y.**



See that this  
silk label woven  
in gold  
and black  
appears  
on every  
Dress Skirt

### WARNING

To protect you against disappointment we caution you that the *Fine-Form Maternity Skirt* is the only "Maternity Skirt" on the market, as it is the only skirt which can always be made to drape evenly, front and back — all substitutes offered will rise in front during development — a fault so repulsive to every woman of refined tastes. No pattern can be purchased anywhere for this garment. Its special features are protected by patents.

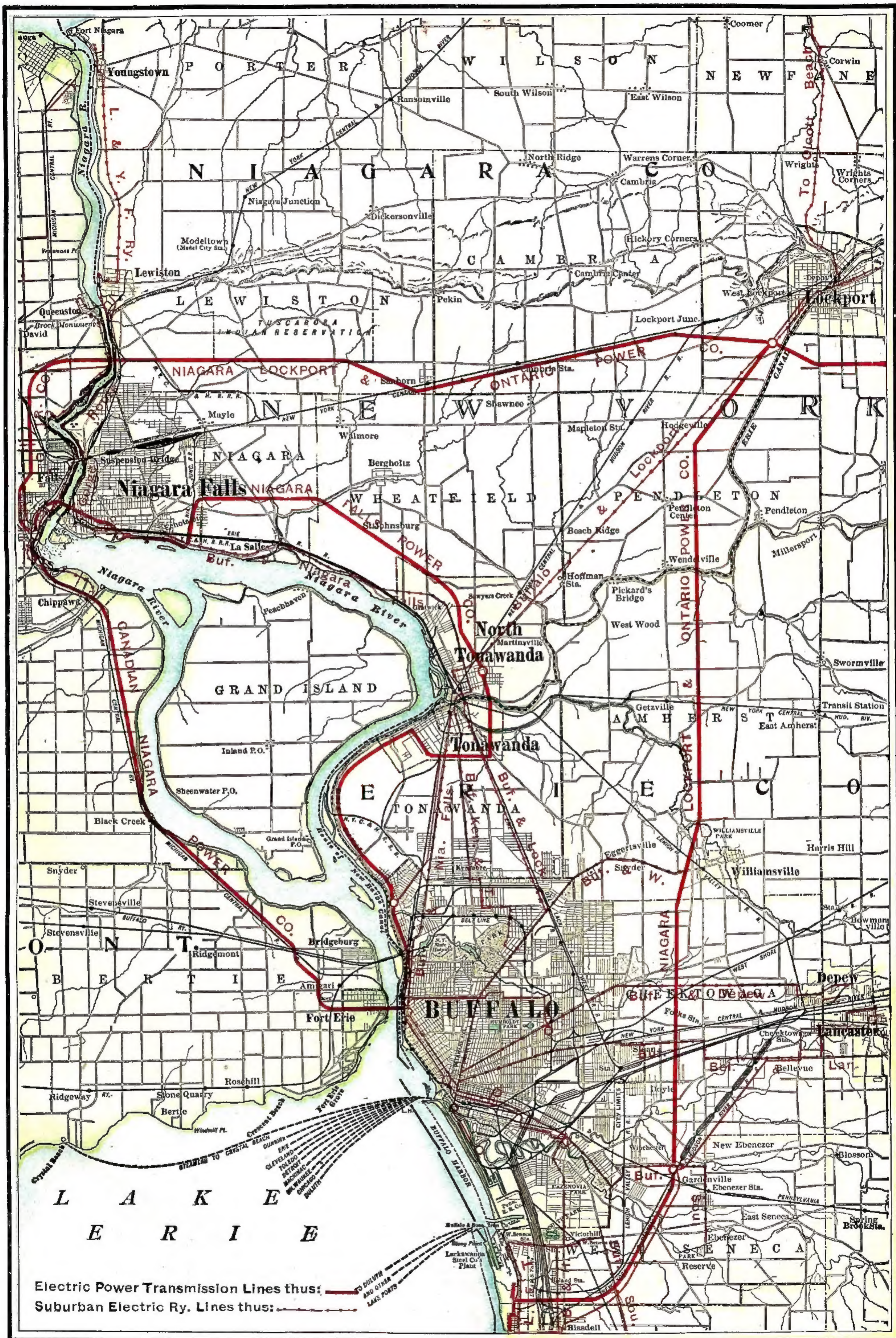
Copy of advertisement running in practically all leading publications.

The **Fine-Form Maternity Skirt** is one of the most popular garments made in this country. — It is known the world over, and sold in every civilized land on the globe.

The **B. & W. dress skirts** are noted everywhere for quality of material, style, and workmanship — not cost, but quality, is the first demand made of every piece of goods which enters into the skirts leaving this factory.

We prefer that you purchase from your dealer, but if he cannot accommodate you, send us his name and we will see that you are supplied.

**Beyer & Williams Company, Dept. 46,**  
Main — Goodell — Washington streets, **Buffalo, N. Y.**



BUFFALO AND THE NIAGARA FRONTIER.

# ALL FOR BUFFALO BUFFALO FOR ALL

IN FACTORY OR STORE      IN HOUSE OR SHOP

## Electricity

ENSURES PROGRESS, PROFIT, ECONOMY  
COMFORT

BUFFALO GENERAL ELECTRIC COMPANY  
FIDELITY BUILDING

---

WE DELIVER TO YOUR FACTORY

## Niagara Falls Power

THE CHEAPEST, CLEANEST, AND MOST SATISFACTORY  
POWER FOR OPERATING MACHINERY  
OF ALL KINDS



THE CATARACT POWER & CONDUIT COMPANY  
718 FIDELITY BUILDING

# Buffalo Industrial Exhibition

Showing  
the Commercial Development of  
the Queen City of  
the Lakes

Manufacturers Club  
Buffalo  
1908

# OFFICERS AND COMMITTEES OF THE MANUFACTURERS CLUB

IN DIRECT CHARGE OF THE INDUSTRIAL EXHIBITION

## OFFICERS

FRANK A. BEYER, *President*  
A. J. ELIAS, *First Vice-President*  
ROLLIN V. HILL, *Second Vice-President*  
W. E. ROBERTSON, *Third Vice-President*  
JOHN A. MURPHY, *Treasurer*  
EDWARD B. HARVEY, *Secretary*

## EXHIBITION COMMITTEE

W. E. ROBERTSON, <i>Chairman</i>	SHELDON THOMPSON	VICTOR R. BLEHDON
MAURICE M. WALL	CHAS. M. GREINER	J. M. SHARTLE
WM. H. ANDREWS	LESLIE J. BENNETT	WILLIAM LANSILL
CHARLES ROHLFS	W. R. HUNTLEY	C. WALTER BETTS
EDWARD F. DOLD	W. MORSE WILSON	CHAS. CLIFTON
A. J. ELIAS	GEO. E. MATTHEWS	J. A. MURPHY
ROLLIN V. HILL	W. L. STUHLMILLER	E. D. HORGAN
W. R. HEATH	ALBERT F. LAUB	E. C. NEAL
E. R. THOMAS	WM. SIMON	G. B. MONTGOMERY
J. L. CLAWSON	HERMON WILE	O. E. YEAGER
JAS. FENTON	W. H. COLLINS	

## FINANCE COMMITTEE

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MAURICE M. WALL	CHAS. ROHLFS	J. A. MURPHY

## PUBLICITY COMMITTEE

E. D. HORGAN, <i>Chairman</i>	RICHARD O'KEEFE	J. A. SHULTS
W. C. SHEPHARD	G. CALHOUN MOORE	RAYMOND T. BROWN
DE FOREST PORTER	THOMAS JORDAN	

## DECORATION AND LIGHTING COMMITTEE

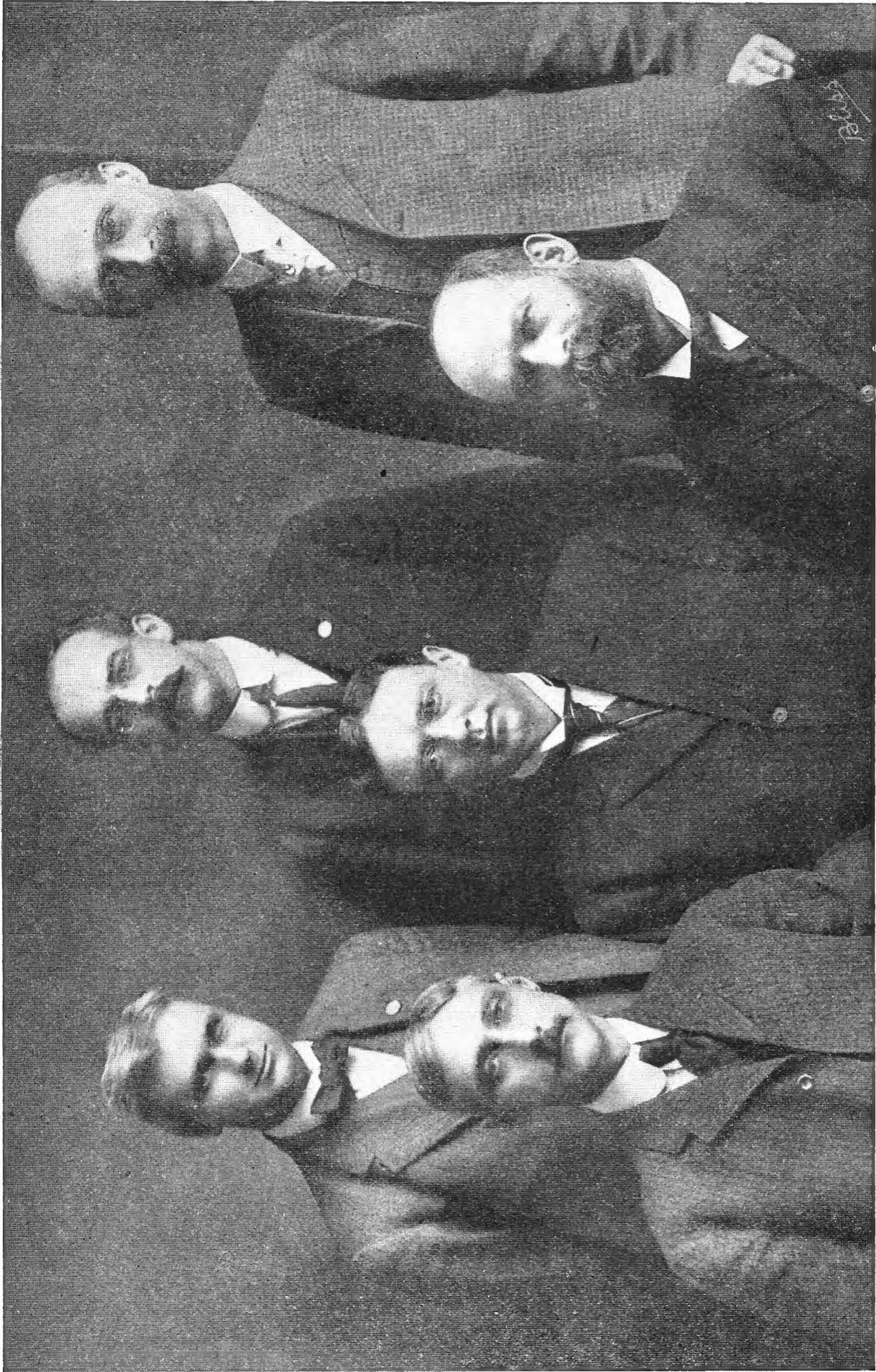
CHARLES ROHLFS, <i>Chairman</i>	J. J. O'LEARY	F. J. AIREY
ALBERT HUTTER	H. W. POLLACK	Geo. A. ELLIOTT

## PROGRAM COMMITTEE

E. A. KENDRICK, <i>Chairman</i>	W. MORSE WILSON	A. W. PERCIVAL
F. M. SULLIVAN	A. J. KREINHEDER	B. B. DAGGETT

## MUSIC COMMITTEE

E. C. NEAL, <i>Chairman</i>	I. N. STEWART	C. H. BIERBAUM
C. W. UNDERWOOD	C. LEE ABELL	



OFFICERS OF MANUFACTURERS' CLUB

First row left to right, Frank A. Beyer, President; Rollin V. Hill, Second Vice-President; A. J. Elias, First Vice-President.  
Second row left to right, Edward B. Harvey, Secretary; W. E. Robertson, Third Vice-President; John A. Murphy, Treasurer.



# THE BELL SYSTEM

A BUFFALO BUILDER

**F**OR thirty years the Bell System has served the business men who have built up Buffalo's commercial greatness. It has made it possible for Buffalo Boosters to work quickly and economically. The Bell System developed the first mechanical toy telephone of 1876 into the practically perfect Long Distance instrument of to-day, and it built a plant in Buffalo which covers the local field exhaustively and efficiently, making it practical for the Buffalo Telephone user to talk to every business man within 1,000 miles through the lines of the American Telephone and Telegraph Company—carrier of the Nation's Long Distance telephone communications.

**Exposition visitors are cordially invited to call at our public station, which we are maintaining for their convenience. Look for the "Sign of the Blue Bell"—where a switchboard connects telephones in the various exhibitors' booths with our Exchange System. Free Buffalo service is extended to all from any telephone in the Exposition Hall.**

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**BELL TELEPHONE COMPANY**  
22 W. SENECA STREET SENECA 9047



BUFFALO'S population (last police census), 423,493.

ACREAGE of the city, 25,343½.

PARKS, 1,025½ acres.

Park driveways, 21 miles.

PUBLIC SCHOOLS, 62; four high schools.

THEATERS, 9.

CHURCHES, 236; 2 cathedrals.

LIBRARIES — Free Public Library with 320,000 books; Grosvenor Reference Library with 80,000 books; library of Buffalo Historical Society with 25,000 volumes and 10,000 pamphlets.

BANKS — 18, including three trust companies and four savings banks. Total capitalization of banks (exclusive of savings banks) \$6,500,000.

Total deposits in the eighteen banks, \$146,390,629.

Surplus of savings banks, \$5,234,086.

Clearings through Clearing House Association last year, \$424,689,975.34.

ALBRIGHT ART GALLERY, of white marble, valued at \$450,000.

PAVED STREETS — Stone 105 miles; brick, 15½ miles; macadam, 5 miles; asphalt, 335 miles. Buffalo has more asphalt pavements than Paris, Washington, or London.

UNIVERSITY of Buffalo, D'Youville College, Canisius College, Holy Angels College, Sacred Heart Academy, Mount Saint Joseph's.

HOSPITALS and infirmaries, 18.

WATER — Unlimited and pure supply from Lake Erie.

Rate to manufacturers, six cents per first 1,000 gallons and two cents for each subsequent thousand.

Pumps at water works have a capacity of 212,000,000 gallons each 24 hours.

A MANUFACTURING center cannot grow up anywhere. There are many small towns which offer free sites, exemption from taxation, etc., to induce manufacturers to build plants within their limits. Yet, with few exceptions, the great manufacturing plants are found in or near cities which offer none of these gifts. The reasons for this are easily seen. A manufacturing business, in order to be successful, must have a location which combines a number of advantages, natural and artificial. It must be conveniently accessible to its raw material. It must be where it can obtain reliable and economical power. It must be within easy reach of markets. It must be able to command an ample labor supply. It must be supported by an adequate banking power.

### THIS DESCRIBES BUFFALO

These are the great essentials, recognized universally, as points upon which the general manufacturer must insist. But there are other elements, hardly less important, though more often overlooked. It is desirable that the land on which a plant is built should be moderately high and level with just enough slope to afford good drainage, for a factory without sewers would soon make itself a pest-hole. As a rule a great saving can be made in building if the plant can connect with a well-planned city sewer system. Another important point is to find a solid rock foundation, not too far below the surface. Well-paved streets add greatly to the economy of operation by reducing the cost of team haul, which is usually a heavy item of expense in conducting a large business. The amount of water re-

# A HALF DOZEN REASONS

Why You Should Patronize  
Members of the

## REAL ESTATE ASSOCIATION

OF THE

## CHAMBER OF COMMERCE

1. Because it is the aim of this Association to admit to membership only men of reliability and good standing in the community.
2. Because this Association does not tolerate any unbusinesslike or questionable acts on the part of any member.
3. Because if you list your property for sale with a member of this Association you are assured of the coöperation of not only all the other members of the organization, but also of the Chamber of Commerce.
4. Because if you want to buy or sell Real Estate, members of this Association are in a better position to give you fair treatment and prompt service because of their coöperation.
5. Because the Association makes it its particular business and has for its special object the elevating of real estate conditions and the equalization of the burden of taxation for the benefit of every present or prospective home owner of the city of Buffalo.
6. Because you owe the duty to yourself and your city to patronize those who are working toward its greater and better development.

### Any of the Following Members will be Pleased to Serve You

ATWATER, W. T., 603 White Building.  
BOECHAT, D. F., 11 Niagara Street.  
COLONIAL BOND & SECURITY CO., 224 White Bldg.  
DANFORTH, F. L., 309 Mutual Life Building.  
DANFORTH & CO., FRED W., 714 Mutual Life Bldg.  
DE BOCK, N. ORSINI, 97 Erie County Bank Building.  
DIMICK, W. B., 17 E. Mohawk Street.  
FENWICK & SPEIDEL CO., 619 Main Street.  
GIBBS, J. W., 101 D. S. Morgan Building.  
GOODE & CO., R. W., INC., 49 Niagara Street.  
KILHOFFER, CHAS. F., 43 Erie County Bank Bldg.  
KLOPP, A. E., 108 Erie County Bank Building.  
KLOPP, EDWIN D., 1010 D. S. Morgan Building.  
KOONS, E. L., 521 Mutual Life Building.

KUNZIE, W. J. J., 376-380 William Street.  
LINCOLN-PAUL-NEWSOM CO., 18 Court Street.  
MCMICHAEL & HIGLEY, 44 W. Eagle Street.  
MITCHELL, GEO. W., 411 Mutual Life Building.  
NOWICKI, S. S., 607 Fillmore Avenue.  
OTTO & SONS, JOHN, 202 Pearl Street.  
PARKE, HALL & CO., 72 Pearl Street.  
SICKELS, GEO. H., 543 Ellicott Square.  
SQUIRE, JOHN B., 11 Niagara Street.  
STEEG, THEO., 571 William Street.  
SWEET, DONALD C., 7 E. Swan Street.  
WHITE, J. W., 16 Erie County Bank Building.  
WINSHIP, HOWARD, 11 N. Division Street.

WARNER & WARNER, 107 Erie County Bank Building.

### The Association Furnishes Impartial Real Estate Appraisals

### WHY NOT MAKE APPLICATION FOR ASSOCIATE MEMBERSHIP ?

**ELECTRIC POWER** — Buffalo manufacturers are within 20 miles of the tunnels of the Niagara Falls power companies. Power obtainable in practically unlimited quantities.

Total horse power developed on the American side, 155,000; on the Canadian side, 175,000. Another unit of 50,000 horse power will be working on the American side in two months.

Niagara horse power used in Buffalo last year, 65,000.

Power sold here for \$29 per horse power per year as against \$67, the next cheapest rate in any city in the United States.

**RAILWAYS** — 16 trunk lines enter city daily: the New York Central, Erie, West Shore, Lehigh Valley system, Delaware, Lackawanna & Western, Pennsylvania, Lake Shore & Michigan Southern, Nickel Plate, Grand Trunk, Michigan Central, Canadian Pacific, Buffalo, Rochester & Pittsburg, Wabash, Buffalo Creek, Pere Marquette, Buffalo & Susquehanna and Toronto, Hamilton & Buffalo.

(a.) Best railroad yard facilities in world. Four hundred and fifty miles of trackage in city; 210 more miles now planned for new terminal improvements.

(b.) Railroads own 3,800 acres of land in city.

**COAL TRADE** — Receipts by rail in 1907, 11,494,064 tons.

Shipments by lake, 3,449,695 tons yearly.

Shipments by rail, 6,007,225 tons average yearly.

Six coal pockets with a capacity of 35,500 tons.

(a.) Largest coal pocket in world at Cheektowaga, the Lackawanna trestle, nearly one mile long. Its capacity is 100,000 tons storage.

**RATES:** Lake freight on hard coal from Buffalo to Milwaukee and Chicago, 40 cents; to Duluth, 31 cents.

**IRON ORE** — Receipts, 5,392,800 tons.

Ore on docks, 435,407 gross tons.

Eight ore docks with total frontage of 23,500 feet or about 4½ miles.

Total Bessemer production in 1907, 13,231,620 gross tons.

Total pig iron production in 1907, 1,405,635 gross tons.

**Steel Plants** — Lackawanna, Goodyear, Buffalo and Susquehanna, Buffalo Union Furnace, Wickwire Steel Co., Tonawanda Iron and Steel Co., New York State Steel Co., with a total capitalization of nearly \$150,000,000.

**BUFFALO HARBOR** — Longest breakwater in the world.

quired by different industries varies greatly, but all manufacturing plants must have an unfailing water supply. They should not be subject to suspension and the consequent loss of orders because of drouth or floods.

This enumeration of points to be considered in locating a manufacturing business will be recognized by men of experience as covering substantially all the elements that, when combined, make the most practicable site attainable. It will be recognized by the people of Buffalo as a correct description of their city.

## RIVAL ROUTES TO SEABOARD

No city has better transportation facilities than Buffalo. The map proves that better than words can, and the statistics of business actually handled here reinforce what the map shows. But there are points which may easily escape even those who fully appreciate the great advantage afforded by sixteen lines of railroad and by water transportation eastward to the seaboard and westward to the very heart of the continent. One of these points is that there are available two routes to the seaboard, terminating in widely separated and rival ocean ports. This is a matter which will be of more interest in the future than it is now. With the completion of the barge canal, the larger Buffalo manufacturers undoubtedly will have fleets of barges of their own. These 1,000-ton boats can be sent through the Welland, Lake Ontario, and the Saint Lawrence River to Montreal as well as through the Erie Canal to New York. Thus a company manufacturing for the export trade could take advantage of any cheaper ocean rate that might be offered by the Canadian port or could avoid delay in the event of a canal break. Moreover, a Buffalo manufacturer who has an export consignment large enough to make a cargo for a specially chartered boat can send it, without transfer, from Buffalo to any port in the world. The Canadian canals will pass vessels of fourteen feet draft. This ability to ship independently of railroads or of established steamship lines, even if little used, must always exert an important influence on freight rates.

## FOR ASSEMBLING MATERIALS

It is unnecessary, however, to speak of more than the transportation advantages already developed and in use in order to prove the superior location of Buffalo both for assembling raw materials and for reaching the best of the domestic as well as the foreign markets. Transportation facilities are what give Buffalo these

# The Buffalo Lumber Exchange

G. ELIAS, PRESIDENT      H. I. GEORGE, VICE-PRESIDENT  
JOHN S. TYLER, SECRETARY AND TREASURER

MEMBERS	DEALERS OF
Anthony, E. L., . . . . .	Lumber Insurance
Bartholomew, E. W., Lumber Co., . . . . .	Yellow Pine
Betts, Chas. M., & Co., . . . . .	White Pine
Beyer, Knox Co., . . . . .	Hardwoods
Briggs, J. M., . . . . .	Hardwoods and Spruce
Buffalo Hardwood Lumber Co., . . . . .	Hardwoods
Chestnut & Slaght, . . . . .	Hardwoods
Elias, G., & Bro., . . . . .	Pine and Hardwoods
Empire Lumber Co., . . . . .	Hardwoods
Emporium Lumber Co., . . . . .	Hardwoods
Fenton, James, . . . . .	Buffalo Box Factory
Goodyear Lumber Co., . . . . .	Yellow Pine and Hemlock
Graves, Manbert, George & Co., . . . . .	White Pine
Haines Lumber Co., . . . . .	White Pine
Hauenstein, A. G., . . . . .	White and Yellow Pine, and Hemlock
Hurd Bros., . . . . .	White and Yellow Pine, and Hemlock
Laidlaw, The R., Lumber Co., . . . . .	White Pine
Leslie, D. Y., . . . . .	White and Yellow Pine, and Hemlock
McLean, Hugh, Lumber Co., . . . . .	Hardwoods
McNeil Lumber Co., . . . . .	White and Yellow Pine, and Hemlock
Miller, Anthony, . . . . .	Hardwoods
Mixer & Co., . . . . .	White and Yellow Pine, and Hemlock
Montgomery Bros. & Co., . . . . .	White and Yellow Pine, and Hemlock
Noyes, John S., . . . . .	Honorary Member
Palen & Burns, . . . . .	Soft and Hardwoods
Pascola Lumber Co., . . . . .	Hardwoods
Scatcherd & Son, . . . . .	Hardwoods
Standard Hardwood Lumber Co., . . . . .	Hardwoods
Stewart, I. N., & Bro., . . . . .	Hardwoods
Sullivan, T., & Co., . . . . .	Hardwoods
Taylor & Crate, . . . . .	Hardwoods
Vetter, F. W., . . . . .	Hardwoods
Yeager, Orson E., . . . . .	Hardwoods

It is more than 25,411 feet long, which is nearly 4.8 miles.

Entrance channel, 23 feet deep, 300 feet wide for 2,200 feet outward from the outer end of the north pier.

Breakwater encloses an outer harbor 4.8 miles long and more than half a mile wide.

Cost of improvements in Buffalo harbor to date, \$5,129,013.

Vessels arrived in 1907, 4,159 with a total tonnage of 7,278,830.

Vessels cleared in 1907, 4,194 of 7,371,412 tonnage.

Principal receipts by lake are wheat, corn, oats, iron ore, lumber, copper, pig-iron, glucose, lard, and pork. Shipments are principally coal, sugar, salt, and cement. Shipments and receipts by lake and river annually amount to 16,000,000 gross tons.

**ERIE BASIN** — Channel 2,300 feet long and 400 feet wide is being dredged to a depth of 23 feet at mean lake level from Buffalo harbor main entrance channel to Erie Basin and a branch channel and basin 1,920 feet long and 500 feet wide to a depth of 23 feet will be dredged as far as the Black Rock harbor at an estimated cost of \$814,643. This work is more than 75 per cent. completed now.

**BLACK ROCK CANAL** — Estimated cost, \$4,500,000; size of lock, 600 feet long; 70 feet wide.

**ELEVATORS** — Twenty-eight, with a total storage capacity of 24,190,000 bushels of grain; transfer capacity for each 24 hours, 5,500,000 bushels.

Largest of the steel elevators, Great Eastern, with a capacity of 2,500,000 bushels; Electric, 2,000,000; Dakota, 1,250,000; Mutual, 2,800,000.

Grain handled here in 1907 (exclusive of flour and flaxseed), 135,200,000 bushels. Record for this year because of a very dull season on the lakes will be about 120,000,000 bushels.

Total of grain exported from elevators over railroads, 70,000,000 bushels in 1907. This year will fall short of that mark by nearly 2,000,000 bushels. Total of railroad export in the banner year, 1900, was 127,000,000 bushels.

Rates, elevating and ten days' storage one-half of one cent per bushel.

Average yearly totals of grains received here: Wheat 45,000,000 bushels; corn, 22,000,000; oats, 20,000,000; barley, 10,000,000; rye, 1,500,000; flaxseed, 12,000,000.

advantages. The city is not built among iron mines or coal mines, but it is at the point where iron ore and coal can be brought together at the least cost of carriage. The ore comes from the Lake Superior region and, when the barge canal is completed, will also be shipped here from the less famous, but important, mines of the Adirondacks and of Central New York. The coal and coke come direct from the mines in Pennsylvania and there are extensive limestone deposits here. It has been computed that the net advantage in freight charges of Buffalo over Pittsburg on the materials used in making a ton of foundry iron is, at least, 65 cents.

This is what has given Buffalo its iron and steel plants. But Buffalo is likewise the natural point for grinding the grain shipped down the lakes and for sawing and planing the lumber which the lake boats carry. In fact, an attempt to enumerate the different kinds of raw material which can be profitably assembled here would cover nearly all the natural products of the country.

## REACHING THE BEST MARKETS

There is another branch of manufacturing, however, which is receiving much attention. This is the working up of prepared materials into finished products ready for sale to the general public. It includes such lines as the making of automobiles, the preparation of cereals, the building of mechanical specialties, etc. Such manufacturing is particularly desirable, for it requires the highest grade of skilled labor, and, therefore, tends to build up a population of superior intelligence and to make a rich community. While the availability of raw material is important in this general manufacturing, the convenience to markets is the first consideration. The saving of a few dollars in freight rates often makes the difference between a profitable and an unprofitable contract. A 500-mile circle around Buffalo takes in nearly half the population of the United States and the best part of Canada, and there is hardly a point in this vast territory which is not reached either by direct railroad lines or by water route or by both.

## COMING GREATNESS

The logical and correct conclusion from that statement is that, under natural conditions relative to service and rates, there is no point on the continent from which a larger number of persons can be reached in less time or at less cost than can be reached from Buffalo. It was with this particular fact in mind that the famous

# **Attention!**

## **Manufacturers!!**

**Do you ship freight?**

**Are you getting the best rates?**

**Are you fully advised on all matters pertaining to this important end of your business?**

If your answer is "yes," read no further.. If you are credulous! Attend.

The Manufacturers' Club of Buffalo offers through its Traffic Bureau most valuable assistance and information on all these important items.

Mr. William H. Frederick, formerly traffic manager of the Bethlehem Steel Company, and for two years acting in the same capacity for the Black Rock Manufacturers' Association, is in charge of the traffic department of the Manufacturers' Club, and is prepared to assist you on questions of rates, best freight routes, handling of claims, classifications, etc.

**Can you afford to be  
without it?**

For further information, call Bell, Seneca 2190, or Frontier 3841, and ask for the Traffic Bureau of the Manufacturers' Club.

**FRED M. SULLIVAN,**  
Chairman of Traffic Bureau Committee.

**WM. H. FREDERICK,**  
General Manager of Traffic Bureau.

**FLOUR** — Total number of barrels of flour manufactured here in 1907, 2,625,683; in the mills outside the city, 481,000, making a total of 3,107,529 barrels for the year.

Aggregate receipts of flour in 1907, 9,759,000 barrels or approximately, 48,000,000 bushels.

Largest flour mill in the country here when the addition to the Washburn-Crosby plant is built at Ganson and Michigan streets. Plant will then have a daily capacity of 6,000 barrels.

**LUMBER** — With the ports at the Tonawandas, Buffalo, standing at its commanding position at the head of the Great Lakes, is the greatest lumber port in the world.

Receipts by lake in 1907, 141,600,000 feet; by rail, 165,800,000 feet; by canal, 94,000,000 feet; total of 401,400,000 feet.

Shipments by canal, 94,389,000 feet; by railroads, 153,384,750 feet; total, 247,773,750 feet.

Lumber on hand at beginning of 1908 season, 184,798,825 feet, cut from all the forests in the world, affording the local builder peculiar advantages in his choice of woods.

Laths, 2,672,000 pieces handled here in 1907; shingles, 223,444,000 handled here in 1907; in 1905, 295,950,000; railroad ties, 40,000 received by lake; fence posts, received by lake, 50,000.

**POLICE DEPARTMENT** — Number of stations now in use, 13, with two sub-stations. Another station will be established in a few months.

One harbor patrol steamer, the "Grover Cleveland."

Number of men on the force, 790. An extra 100 have been asked for by Police Chief Regan and the police commissioners.

**FIRE DEPARTMENT** — Engine companies, 32; chemical engines, 6; hook and ladder companies, 10. Largest ladder in the State is in use in Buffalo; can be extended to reach to the tenth story. Three fireboats. Number of men on the force, 600.

High-pressure pipe lines in Pearl and Washington streets.

**CITY TAXATION** — City general rate, \$19.57 per \$1,000. County and State rate, \$3.21.

Total assessed valuation of Buffalo property, \$298,176,699.

Total valuation of unassessed property, \$48,777,620.

**STREET RAILWAYS** — International Railway Company controls 193 miles in the city limits with more under

world traveler and lecturer, Burr McIntosh, on his recent visit to this city, declared enthusiastically that in fifteen years Buffalo would be the second largest city in the United States. Since that is the way our future looks to an outsider, a man who has seen every important city in the civilized world, why should Buffalonians lift their eyebrows over the prediction? Why not set unitedly to work to make it come true?

## THE PUBLIC SERVICE COMMISSION

In this connection it is not out of place to say that the State has put into the hands of Buffalo business men the means of assuring to themselves the advantages which naturally belong to them. The shipper has only to complain to the Public Service Commission in order to secure prompt investigation and correction of any injustice in rates or conditions of traffic. One of the commissioners is a Buffalo man and the chairman lives in Jamestown and knows Buffalo thoroughly. The commission has established a branch office here with an inspector in charge to whom complaints of defective service may be made. The Manufacturers' Club and the Niagara Frontier Shippers' Traffic Association have already made free use of the opportunity offered by this law with very beneficial results, and they constitute organized forces through which action may be taken. There is no other State in the Union which has such a Public Service Commission as this, and there is no other city in the State which is in position to benefit so much by it.

## ELECTRIC POWER UNLIMITED

This same Public Service Commission has control, not only over transportation companies, but also over companies handling power and other public utilities. The fact that its authority covers gas and electric companies is an important one to consider in discussing the advantages of a city which is within piping distance of both the Pennsylvania and Canadian natural gas fields, and obtains gas from both sources, and is only twenty-two miles from Niagara Falls, where electricity to the amount of 370,500 horse power is developed. Buffalo is using a great quantity of this Niagara power now. It is the best power in the world. It is economical. It is available in almost unlimited quantities. It is one of Buffalo's best business assets. It is virtually unfailing. The stoppages have been so rare that it may be said Buffalo manufacturers using this power have less trouble than manufacturers elsewhere commonly endure through a failure of fuel supply on account of strikes in the

1850

1908

# MARINE NATIONAL BANK OF BUFFALO

CAPITAL AND SURPLUS, \$2,500,000.00



TOTAL ASSETS OVER \$20,000,000.00

---

THE MARINE NATIONAL BANK OF BUFFALO SAFE DEPOSIT  
BOXES, \$5.00 PER YEAR

---

CORNER MAIN AND SENECA STREETS

1850

1908

construction and contemplated. Total trackage of company, 400 miles.

**LIFE SAVING SERVICE**—Headquarters of the tenth district has been at Buffalo since establishment in 1876. Buffalo station is in control of eleven stations each of which are manned by eight surfmen and one keeper or captain.

Each station is equipped with a 26-foot English model life boat, an open surf boat, a self-bailing life-saving service boat, and a 34-foot life boat.

**CUSTOMS HOUSE**—Receipts for 1907, \$1,009,416.32; for 1906, \$751,475.55; for 1905, \$649,344.09. Receipts for 1908 will be in excess of 1907 figures by nearly \$30,000.

Value of commodities admitted free of duty last year, \$3,292,283, which included 3,850,000 raw and pickled hides valued at \$1,000,000, and \$816,000 United States products exported and returned.

Value of commodities subject to duty, \$4,809,159.

(a) Articles included: 12,113 cattle; 239 horses; 71,419 sheep; 264,000 pounds of live fowl; 10,004,495 pounds of fish; 2,084 dozens of eggs; 71,089,000 feet of boards and planks; 35,735 gallons of brandy and other spirits; 24,514 gallons of wines, and 1,971 pounds of cigars.

Total value of the commodities imported here, \$8,101,441, of which Canada contributed \$5,959,399; Germany, \$494,000; France, \$326,000; Argentina, \$424,000; Turkey in Europe, \$23,000; and England, \$287,000.

Value of the commodities exported to Canada last year, \$34,935,000.

Internal revenue receipts for 1907, \$1,363,000.

**POST-OFFICE**—Federal building of granite and marble, built at a total cost of \$2,500,000. Fred Greiner, postmaster

Receipts for the year ending December, 1907, \$1,559,684.36.

**LIVE STOCK**—Yards at East Buffalo, second largest in the world, cover nearly 250 acres and have accommodations daily for 30,000 head of cattle.

Sheep shed here is the largest in the world.

Total yearly value of the live stock handled here is estimated at approximately, \$10,000,000.

Receipts for 1907: Cars of cattle, 8,365. (a) hogs, 11,554 cars; (b) sheep, 6,396 cars; (c) mixed cars, 3,736; (d) horses, 1,087 cars.

coal fields, railroad delays, floods, etc. The companies handling it are under the management of Buffalo men, who are themselves enthusiasts in the development of Buffalo.

And when all this has been said, the Buffalonian does not have to stop there. He can also point out that if, at any time, conditions should not be satisfactory the State has given to Buffalo business men the machinery for securing a remedy.

## COMPETITION IN COAL

Moreover, Buffalo taps the coal fields by means of five distinct and competitive lines of coal-carrying railroads. The price of coal here is usually cheaper than anywhere else outside the mining districts.

## RECORD OF THE BANKS

The record of Buffalo during the money stringency of last year is the best possible evidence of the strength and soundness of its banking power. No clearing house certificates were used here. There were no deferred payrolls. Accommodations were at all times available to the prudent business man. Buffalo came through the stress with less inconvenience than any other city in the country. A manufacturing business cannot be conducted at all without good banks to support it. Buffalo has such banks.

## GENERAL ADVANTAGES

Buffalo is on high, firm ground, with no quicksands underneath, but a solid rock foundation which, in places, comes so near the surface that this is, perhaps, the only large city in the world where quarrying is an important industry. The population figures are proof of the adequacy of the labor supply. The sewerage system is complete. No streets which carry any important traffic are left unpaved, and macadam highways, built by the State and county, now reach for miles into the surrounding country from every important entrance to the city. All Lake Erie is available for water supply. One of the largest pumping plants in the United States is now in operation and a duplicate plant is under construction. In addition to a very complete city and suburban trolley system, there are three steam railroad belt lines offering manufacturing sites with trackage all around the city, and a fourth is under way that will also extend along the Niagara River to accommodate plants built there. The United States Government is constructing a ship canal which will open the lower river to navigation by the largest vessels and make the entire river bank

# Commonwealth Trust Co.

ACTS AS EXECUTOR, GUARDIAN, TRUSTEE, COMMITTEE  
TRANSFER AGENT, REGISTRAR, AND IN ANY JUDICI-  
ARY CAPACITY AUTHORIZED BY LAW. ACCEPTS  
THE CARE OF PROPERTY, REAL AND PER-  
SONAL, FOR THE INVESTMENT OF PRIN-  
CIPAL AND COLLECTION OF INCOME  
ON REASONABLE TERMS

## Condensed Statement

October 1, 1908

### Resources

Bonds and Mortgages, . . . . .	\$231,100.00
Loans secured by approved Collateral, . . . . .	1,864,889.41
Bonds (market value), . . . . .	3,732,402.55
Cash on hand and in Bank, . . . . .	1,035,481.89
Interest Accrued but not due, . . . . .	79,322.89
	<hr/>
	\$6,943,196.74

### Liabilities

Capital Stock, . . . . .	\$500,000.00
Deposits, . . . . .	6,009,870.40
Reserve for Taxes, . . . . .	2,562.70
Surplus, . . . . .	430,763.64
	<hr/>
	\$6,943,196.74

INVITES  
ACCOUNTS OF BANKS AND  
BANKERS, INDIVIDUALS AND CORPOR-  
ATIONS, CHARITABLE AND RELIGIOUS  
INSTITUTIONS. ALLOWS INTEREST AT 4% ON  
LOWEST QUARTERLY BALANCES AND LOANS ON  
BOND AND MORTGAGES AND APPROVED COLLATERAL

## Erie County Bank Building

Shipments from the East Buffalo yards last year, grand total, 33,360 cars.

New association of drovers and cattle dealers proposes to build concrete and steel yards near Cheektowaga next year which will be the largest in the world, covering 600 acres.

MANUFACTORIES — Industrial establishments in city number approximately 5,000 with 5,280 proprietors.

Employees: 70,000.

Capital invested, \$250,000,000 (approximately).

Value of products in 1907, \$210,846,114.

Salaries to employees, yearly total (approximately), \$5,835,099.51.

Land and buildings valued at, \$30,000,000.

Buffalo has 469 more industries this year than in 1906.

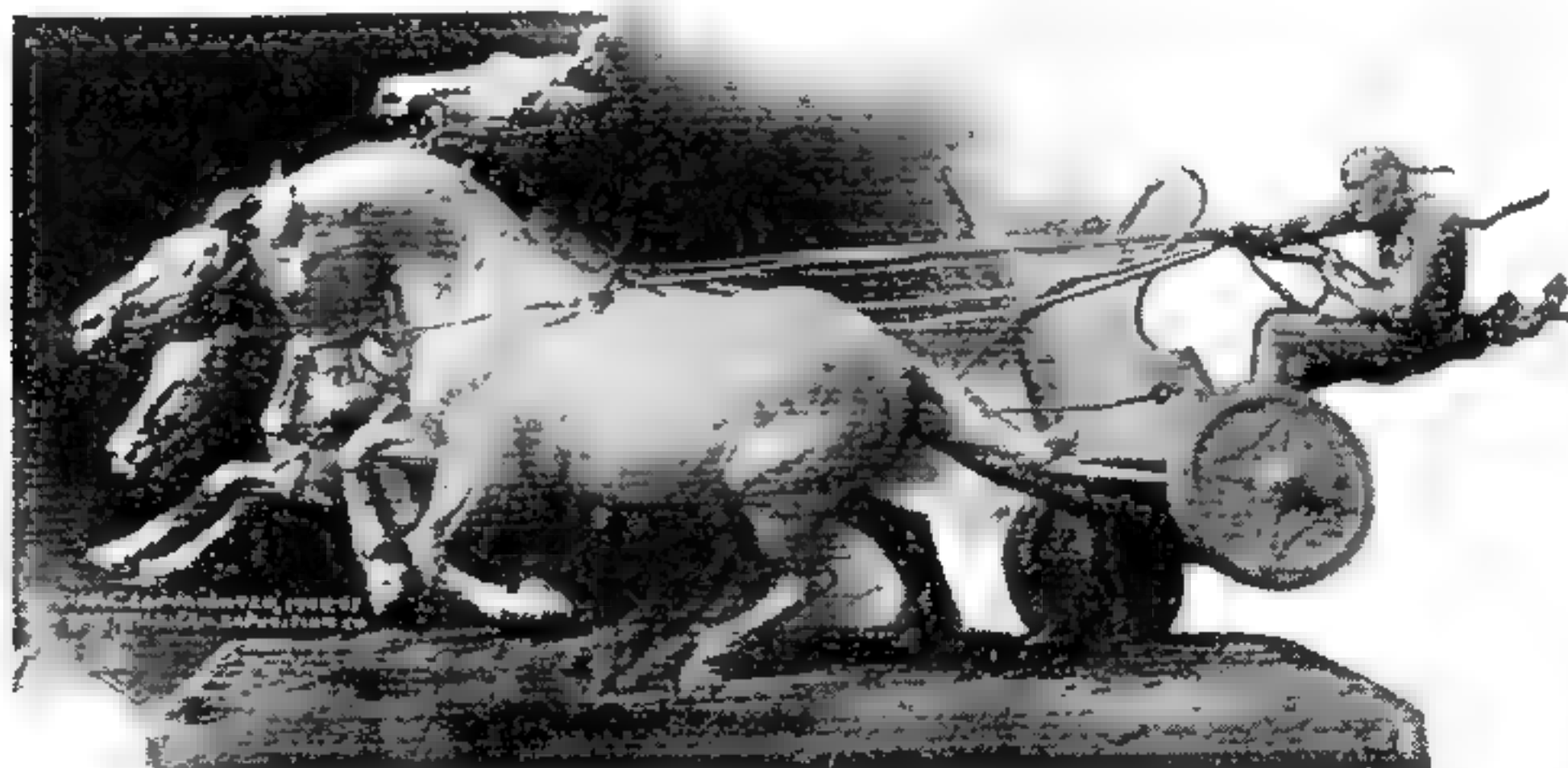
Recently the M. A. Hanna Company, of Cleveland, announced that it would buy 3,000 feet frontage on Niagara River to erect a \$3,000,000 steel plant. Negotiations are now pending.

suitable for manufacturing sites. All the steel plants now here have come because they could have dockage in front and railroad tracks in the rear. They can unload ore at the mouths of their furnaces and dump coal from railroad cars on the same dock.

## HOMES AND SCHOOLS

And Buffalo is a good place in which to live — a home city. A single illustration should be enough to show the attention which has been given to this side of municipal development. Buffalo not only provides as fine a system of free schools as can be found anywhere, including a free technical high school, but it also furnishes free text books to every student. A Buffalo child, no matter how poor, can obtain an education, literary or technical or business, up to the college grade, without one cent of expense.

The Manufacturers' Club is giving this exhibition to show what Buffalo is now doing. The evidence of what it is doing is only a partial, yet a convincing, proof of what it can do.





MAP OF TERRITORY, 500 MILES SURROUNDING

# THE BUFFALO FERTILIZER COMPANY

# Manufacturers of High-Grade Fertilizers

Z. L. WHITE, . . . . President  
FOSTER COPELAND, . . . Vice-President  
R. M. ROWND, . . . . Secretary  
GEO. HAFFER, JR., . . . Treasurer  
W. D. HUNTINGTON, . . . Sales Manager  
Sanitary Department, P. S. FLOYD, Manager  
THOMAS C. MEADOWS, General Manager

*"Made in Buffalo" means something. The Industrial Exhibition proves that*

*"Bought in Buffalo" means as much. The Hengerer Store proves that*



**G**ROWING greater each day because Buffalo people appreciate the right kind of merchandise sold in the right way, to-day the store stands high among the retail establishments of the country.

Referring to but one part of our business, every Buffalonian should know

this: However costly, however beautiful the home to be furnished there is no need of going farther than this store for the furniture, the floor coverings, the curtains and draperies, the china, the lighting fixtures required.

Do you know that our fifth floor is given over to a display of fine furniture, acknowledged to be, not the largest but one of the best selected in the country?

Do you know that the greatest and most valuable collection of genuine Oriental Rugs ever brought to this city is in readiness for you on our fourth floor?

You cannot appreciate the great things this store is doing to make "Bought in Buffalo" possible until you pay us more than a passing visit.

This you are cordially invited to do.

**The Wm. Hengerer Co.**  
IN CONNECTION WITH JAMES MCREEERY & CO. NEW YORK  
**BUFFALO**

**PROGRAMME**

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**WATCH THE  
DAILY PAPERS  
FOR THE ANNOUNCEMENT  
OF  
SPECIAL FEATURES  
OF THE  
EXHIBITION  
MUSIC DAILY  
MORNING, AFTERNOON  
AND EVENING**

# INDEX OF EXHIBITORS

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# THE LARKIN IDEA

FACTORY-TO-FAMILY DEALING

**\$20.00 WORTH OF RETAIL VALUE FOR \$10.00**

---



The Larkin Factories ; over fifty acres of floor space. The largest manufactory in the world whose entire output goes direct to the consumer. Over 45,000 visitors to these factories annually.

---

## Larkin Factory-to-Family Dealing Saves Money

The Larkin Idea is a coöperative, money-saving plan of trading that eliminates all middlemen and saves their profits and expenses for the customer. These saved profits are given with every \$10.00 purchase, as an additional \$10.00 retail value in a premium, or if no premium is desired, \$20.00 worth of Products may be selected. In either instance, \$20.00 worth of unquestioned excellence for only \$10.00. Larkin Factory-to-Family dealing enables every dollar to do double duty. Your money goes twice as far.

## Larkin Products are noted for their High Quality and Purity

They include over 200 articles, most of which are needed daily in every home : Coffee, Teas, Spices, Extracts, Baking Powder, Gelatine, and many other Pure Food Specialties, Laundry and Toilet Soaps, Starches, Bluings, Perfumes, Toilet and Pharmacal Preparations, Polishes, Paints, Varnishes, Notions, and Sundries. Larkin Products are accepted in homes where quality is the first consideration. They are produced in factories that are conspicuous examples of industrial progress, under the supervision of experienced manufacturing chemists and experts.

## Thirty-four Years of Constantly Increasing Success with Over One Million Regular Customers

FACTORY-TO-FAMILY  
Soapmakers, Perfumers, Chemists,  
Refiners, Importers, Food Specialists

**Larkin Co.**  
ESTABLISHED 1875

Factories, Laboratories, and  
General Offices  
BUFFALO, N. Y.

BRANCHES AND SHOWROOMS  
NEW YORK BOSTON PHILADELPHIA PITTSBURG CLEVELAND PEORIA

# A NEW BOOK FOR YOUR LIBRARY

**B**OOKS are like money in that you never have too many or too much. And as the value of a bank note depends more on the reading it contains than on its size, so with this book.

Also the perusal of this book from time to time in satisfying your wants will result in more bank notes staying with you.

The new method of teaching geography is to begin with the school ground and work out to the boundaries of the world. The new method of teaching commercial geography is on similar lines. My town first.

There is great discussion and making of treaties concerning reciprocity with other nations. But we need no legislative acts to have reciprocity with our neighbors. All we need is the right attitude and to consult this book and the thing is easy of accomplishment.

Every well organized business has an indexed file of catalogs covering all subjects it buys.

Let but this system extend to all firms and households, and the future of Buffalo is not far in the distance.

Let this book head your trade library, let it be the corner stone, and in doing this it will become the corner stone of prosperity for Buffalo.

Every person in Buffalo from infant to grandsire has wants that must be supplied. Nothing will encourage others more to patronize you than your patronage of them. Let "Made in Buffalo" be the passport of goods into your factories, shops, and homes.

# Union Stock Yards Bank of Buffalo

Located in the Live Stock Exchange  
East Buffalo, N. Y.

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## READ BETWEEN THE LINES

---

Commenced Business November 10, 1904, with

---

CAPITAL, . . . . .	\$150,000.00
NO SURPLUS, . . . . .	No Business

---

On November 10, 1908, our FOURTH BIRTHDAY, we showed

---

CAPITAL, . . . . .	\$150,000.00
UNDIVIDED PROFITS (Earned),	40,000.00
DEPOSITS, . . . . .	800,000.00

---

Our record for the amount we passed through the *Buffalo Clearing House* is as follows:

---

SECOND YEAR, . . . . .	\$40,000,000.00
THIRD YEAR, . . . . .	52,000,000.00

---

*THESE ARE WONDERFUL RESULTS* for a bank of our capital and age to be able to present to the public and we are justly proud of our record. The following well-known officers and directors ably manage the affairs of this institution:

### OFFICERS

IRVING E. WATERS, <i>President</i>	ALONZO C. MATHER, <i>Vice-President</i>
WILLIAM LANSILL, <i>Vice-President</i>	CHARLES C. THEOBALD, <i>Assistant Cashier</i>

### DIRECTORS

V. E. BAILEY	ELBERT E. JOHNSTON	ALONZO C. MATHER
LANCELOT G. BURRUS	CHAS. A. KLOCKE	TIMOTHY MCCARTHY
ADELBERT D. CRONK	WILLIAM LANSILL	T. C. MEADOWS
HARRY J. DAVIS	STANISLAUS LIPOWICZ	JOHN H. MEAHL
JOHN H. ECKHARDT	CHAS. C. MANSFIELD	JOSIAH MEEKS
WILLIAM A. WILLIAMSON	IRVING E. WATERS	

---

We desire the account of every Merchant, Manufacturer, and Business Man located in our territory

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We also seek special deposits from Individuals, Executors, Administrators, and Trustees, upon which we pay the prevailing rate of interest

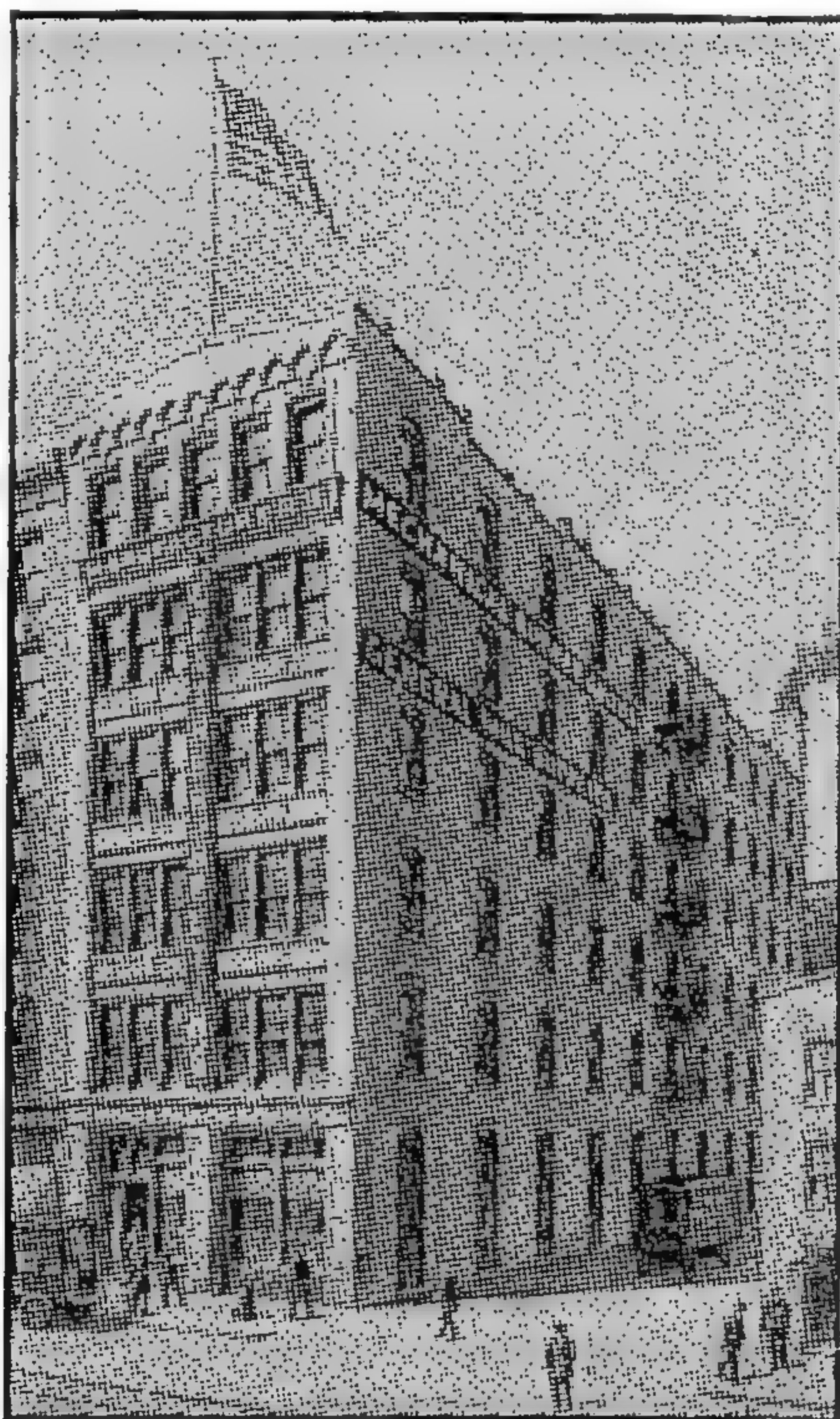
## MEMBERS OF THE MANUFACTURERS' CLUB OF BUFFALO

- |   |  |
|---|--|
| Abell, C. Lee, Insurance.   | Bierbaum, C. H., Consulting Engineer.                |
| Adam, J. N., & Co., Department Store.                                   | Bissell, A. D., President People's Bank.             |
| Adamite Abrasive Co., E. P. Snider,<br>President.                       | Blehdon, Victor R., Curled Hair Tow.                 |
| Adam, Meldrum & Anderson Co., Depart-<br>ment Store.                    | Bleistein, Geo., President, The Courier Co.          |
| Advance Supply Co., Fuel Building Mate-<br>rial.                        | Boland & Cornelius, Vessel Owners and<br>Brokers.    |
| Alling & Cory, Paper Dealers.   | Bork, Chas. J., Lumber.                              |
| Allis-Chalmers Co., Machinery and En-<br>gines.                         | Bricka & Enos, Furniture, Carpets.                   |
| Aldrich Manufacturing Co., Copper and<br>Brass Works.                   | Briggs, J. M., Lumber.                               |
| American Brake Shoe and Foundry Co.                                     | Brinkworth, C. E., & Co., Engravers,<br>Stationers.  |
| American Radiator Co., Edward Schoe-<br>field, Manager.                 | Broadway Brewing and Malting Co.                     |
| Anderson, H. G., & Co., Grain Commis-<br>sioners.                       | Broezel Hotel.                                       |
| Arctic Ice and Cold Storage Co.   | Brown Printing Co.                                   |
| Auto-Car Equipment Co., The.  | Brisbane Building.                                   |
| Automatic Transportation Co., The, W. C.<br>Carr, President.            | Brunner Baking Co.                                   |
| Baird, Frank B.   | Brunn's Carriage Works, Carriages, Auto-<br>mobiles. |
| Baker, Jones & Co., Printers.   | Buffalo Auto Body and Trimming Co.                   |
| Bank of Buffalo.  | Buffalo Bank Note Co., Lithographers.                |
| Barnard, Frank B.   | Buffalo Belting Works, A. Speich, Pro-<br>prietor.   |
| Bartholomew, A. G., Attorney.   | Buffalo Box Factory.                                 |
| Bartholomew, W., Lumber Co.   | Buffalo Candy Co., Confectionary.                    |
| Bates-Jackson & Co., Copper Plate En-<br>graving.                       | Buffalo Catholic Publishing Co.                      |
| Battle Creek Breakfast Food Co., B. S.<br>McCoy, Manager.               | Buffalo Cement Co., Limited.                         |
| Baynes Garbage Reduction Works.   | Buffalo Clipping Bureau.                             |
| Beals & Co., Wholesale Hardware.  | Buffalo Coated Paper Co.                             |
| Beaver Manufacturing Co., Wm. F. Mac-<br>Glashan, Manager, Wall Boards. | Buffalo Concrete Stone and Brick Co.                 |
| Beck, Magnus, Brewing Co.   | Buffalo Cooper and Brass Rolling Mill Co.            |
| Beeny, Henry, Manager, Brunswick-<br>Balke-Collender Co.                | Buffalo Coöperative Stove Co.                        |
| Benjamin Iron & Steel Co.   | Buffalo Creek R. R. Co.                              |
| Berger, Louis L.  | Buffalo Dental Manufacturing Co.                     |
| Bernhard, M. J., Saloon Fixtures.                                       | Buffalo Distilling Co.                               |
| Bernhardt, Herman, Wholesale Liquors.                                   | Buffalo Dredging Co., The.                           |
| Betts, C. M., & Co., Lumber.  | Buffalo Electric Construction Co.                    |
| Beyer, Knox & Co., Lumber.  | Buffalo Electrotpe Works.                            |
| Beyer & Williams Co., Skirt Manufacturers.                              | Buffalo Engine Co., Engines, Machines.               |
| Bicalky Fan Co., Sheet Metal Works.                                     | Buffalo Fertilizer Co.                               |
| Bickford & Francis Belting Co.  | Buffalo Flag Co.                                     |
|   | Buffalo Forge Co.                                    |
|   | Buffalo Foundry and Machine Co.                      |
|   | Buffalo Foundry Supply Co.                           |
|   | Buffalo Gas Drilling Co.                             |
|   | Buffalo Gasolene Motor Co.                           |
|   | Buffalo General Electric Co.                         |
|   | Buffalo Hardwood Lumber Co.                          |
|   | Buffalo, Lake Erie & Niagara R. R.                   |

*Home of* “B. C. & D.” *Leather*  
*the Famous* *Belting*

ESTABLISHED 1867

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Bickford & Francis Belting Co.

35 Pearl Street, Buffalo

Manufacturers of  
Leather Belting

Jobbers of  
General Mill Supplies

# MEMBERS OF THE MANUFACTURERS' CLUB OF BUFFALO (CONTINUED)

Buffalo Lounge Co.	Colie & Son, Manufacturers, Upholstered Furniture.
Buffalo Manufacturing Co., The, Metal Ware.	Collins Baking Co.
Buffalo Maple Flooring Co.	Colonial Bond & Security Co.
Buffalo Metal Goods Co., Metal Specialties.	Columbia National Bank.
Buffalo Milk Co.	Commonwealth Trust Co.
Buffalo Mill Supply Co.	Conkling, C. C., & Co., Consulting Engineers.
Buffalo Natural Gas Fuel Co.	Conners, W. J., Proprietor Buffalo Courier and Enquirer.
Buffalo Paragon Plaster Co.	Contact Process Co.
Buffalo Pattern Works, E. Simon, Proprietor.	Conway, J. C., President International Glass Co.
Buffalo Pitts Co.	Coppins, F. T., & Son, Painters, Decorators.
Buffalo Refining Co., C. B. Matthews, Manager.	Couch, B. T., Glue Co., Manufacturers of Glue.
Buffalo Sandstone Brick Co.	Crangle & Burke, Attorneys.
Buffalo School Furniture Works.	Criqui, C. A., Plumbing.
Buffalo Shirt Co., The.	Crowell, D. J., Machine Shop.
Buffalo Specialty Co.	Curtiss, W. L., Railroad Ties.
Buffalo Steel Co.	Cyclone Grate Bar Co.
Buffalo Structural Steel Co.	Dake, C. M., Manager Faxon's Bakeries.
Buffalo Trunk Manufacturing Co.	Danforth, J. W., Co., Piping Contractors.
Buffalo Union Furnace Co.	Dean, James H., Printer.
Buffalo Volksfreund Printing Co.	Dee, James F., Broker.
Buffalo Weaving and Belting Co., The	Devine, Jos. P., Vacuum Dryers.
Buffalo Wholesale Hardware Co.	Dickinson, T. & E., & Co., Jewelers.
Builders Planing Mill Co., The.	Dimick, Frank G.
Burgard, H. P., Co., Contractors.	Dold, Edward F., Dold Packing Co. Jacob, The.
Burgmaster, Daniel, Heating Contractor.	Dopp Co., H. W., Machinery.
Burns Bros., Grain.	Double Truss Cornice Brake Co.
Burt, F. N., Co., Paper Boxes.	Douglas Publishing Co.
Busch & Percival, Consulting Engineers.	Draker, A. R., Co.
Cahoon-Lyon Drug Co.	Duchmann Wagon Co., Wagon Manufacturers.
Carroll Bros., Lime, Stone, and Sand.	Dunlevie, E. V., Lumber.
Cary Safe Co., Safe and Vault Manufacturers.	Dunning & Stevens, Live Stock.
Case, A. H., & Co., Palace Horse Cars.	Durolithic Co.
Centaur Motor Co.	Eastman Machine Co., Manufacturers of Electric Cloth Cutting Machines.
Central National Bank.	Eaton Letter Co., Letter Printing.
Clawson & Wilson Co., Wholesale Drygoods.	Eberhardt, L. B. A. & Fred, Real Estate.
Clement, Jas. W., General Job Printing.	Eckert, W. A., Manufacturer, Metal Specialties.
Cling Surface Co.	Economic Power and Construction Co.
Clinton, George, Attorney.	Ehrlich, J. J.
Clinton, Spencer, President, Buffalo Savings Bank.	Electric City Engraving Co.
Clinton Star Brewery.	
Cobb, John W., Molyneux Mailing Machines Co.	



Adam,  
Meldrum &  
Anderson Co.

# The Christmas Store

FOR forty years this store has been recognized as headquarters for Christmas goods. It has the largest stocks, the widest assortments, and the greatest values. The reliability and dependability of every article sold here is guaranteed by our broad offer of your money back if dissatisfied. The store service is the best and courteous and painstaking clerks give you prompt attention.

## Everything for Women

Suits, Coats, Furs, Waists  
Millinery, Silk Petticoats  
Kimonos, Gowns  
Undermuslins  
Dress Goods, Silks  
Blankets, Spreads  
Sterling Silver

Gloves, Neckwear  
Umbrellas, Laces, Veils  
Handkerchiefs  
Sweaters, Robes  
Leather Goods  
Bric-a-brac  
Fans, Belts, Combs

Shoes, Hosiery  
Ribbons, Art Goods  
Decorative Linens  
Toilet Articles  
Jewelry  
China, Cut Glass  
Silverware

*Odd Pieces of Furniture and Pictures*

## Men's Furnishings, Boys' Clothing, Children's Goods

Bath Robes	Smoking Jackets	Neckwear	Sweaters	Gloves
Hosiery	Suit Cases		Bags, etc.	

## Dolls and Toys

The most complete lines of Dolls, Toys, Games, and Christmas Candies in Buffalo, at  
Lowest Prices

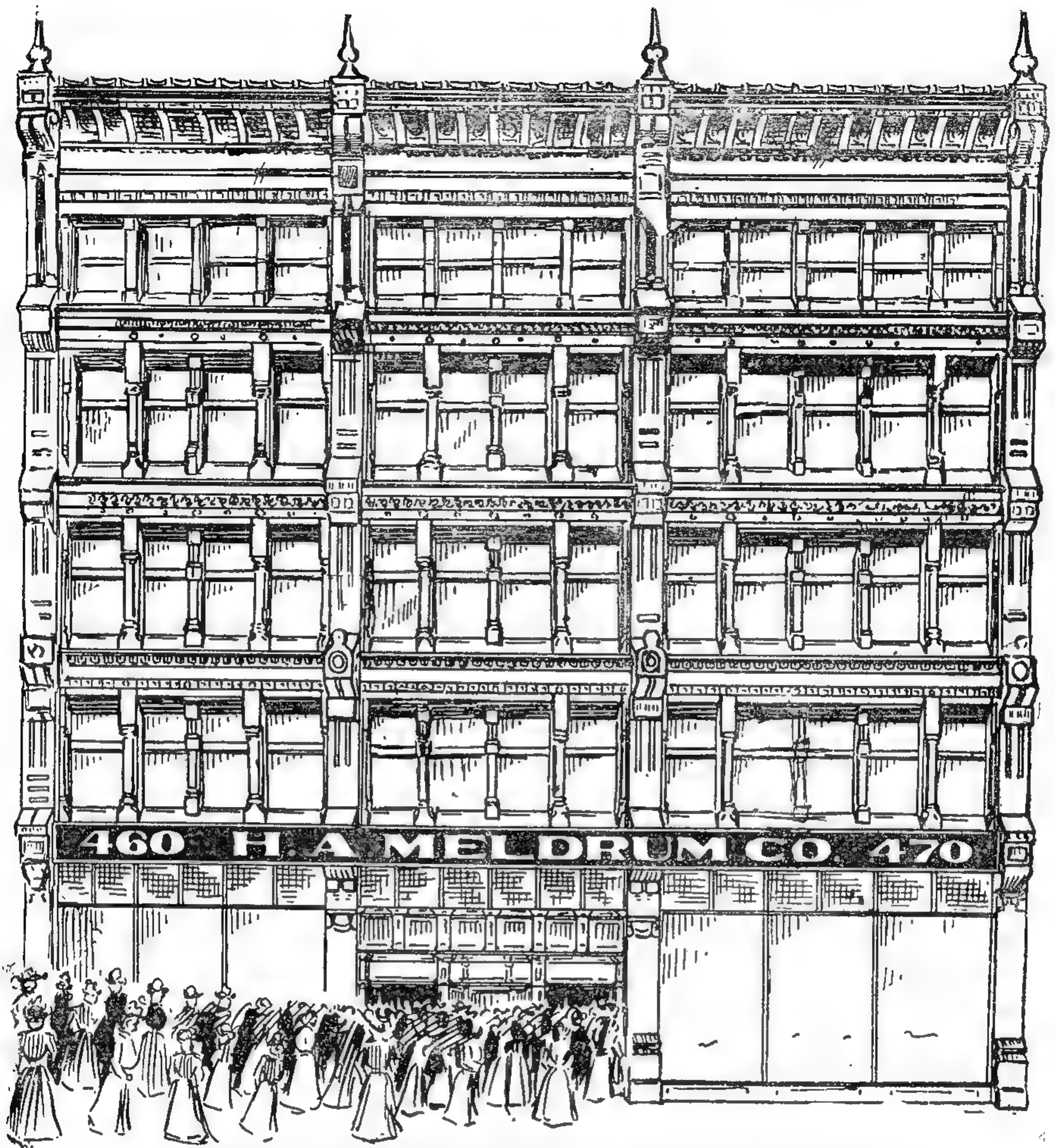
Books, Stationery, and Christmas Cards

# Adam, Meldrum & Anderson Co.

396-408 Main Street, Buffalo, N. Y.

# MEMBERS OF THE MANUFACTURERS' CLUB OF BUFFALO (CONTINUED)

Elias, G., & Bro., Lumber.	Green & Wicks, Architects.
Ellicott Brick Co.	Gunnell, Wm. J., Expert Accountant.
Ellicott Square Co.	Haines Lumber Co.
Elliott, Calvin St., Manager, The Travel- ers Insurance Co., Life — Accident.	Hamill, D. L.
Ellsworth, Edward, & Co., H. O.	Hammond Press, The.
Empire Coöperage Co.	Harris C. H., Harris Soap Co.
Empire State Tire Co., Automobile Tires.	Harris, Mark, Mine Operator.
Emporium Lumber Co.	Hauenstein & Co., Linseed Oil.
Engelhardt, Peter, Lumber.	Hayes Lithographing Co., The.
Ericcson, L. M., Telephone Manufactur- ing Co.	Heimlich, W. G., Manager, Royal Type writer Co.
Fails, N. B., Lubricating Co., The.	Heintz Bros., Manufacturers, Jewelers.
Fairbanks, The, Co.	Henafelt, J. C., & Co., Insurance.
Farrar & Trefts, Steam Engines.	Hengerer, William, Co., The.
Faxon, Williams & Faxon.	Heywood Bros. & Wakefield Co., Chairs.
Feist, Jno. & Sons Co., Planing Mill.	Hodson, Devoe P., Attorney and Judge Municipal Court.
FitzGerald & Morgan, Building.	Hoefer Ice Cream Co.
Flint & Kent, Dry Goods.	Hofeller, T., & Co., Rubber, Metals, etc.
Forman, Geo. V., Pres't Fidelity Trust Co.	Hoffeld & Co., R., Leather Washers.
Forsyth Manufacturing Co., Metal Stamp- ing.	Hotchkiss, C. F., Lumber.
Forsyth, R., & Son, Boots, Shoes.	Hotchkiss, William H., President Ellicott Square Co.
Fox, William L.	Houck, Philip, Milling Co.
Frank Woolen Co., Wholesale Woolens.	Household Outfitting Co.
Frontier Hospital Co.	Howard Bros., Boiler Works.
Frontier Iron Works, Foundry.	Howard, Geo. R., Investments.
Frontier Telephone Co.	Hoyt, John T. Noye, Architectural Engi- neer.
Gard, John T., Tailor and Importer.	Hughes, John, Live Stock Commission.
General Chemical Co.	Hurd Bros., Lumber.
General Electric Co.	Hutchins Manufacturing Co., Hardware Specialties.
General Fire Extinguisher Co.	Hutchinson, E. H., Real Estate.
German-American Bank.	Idhe, Augustus F., Mathematical Instru- ments.
German-American Brewing Co.	International Brewing Co.
Germania Brewing Co.	Irish, Geo., Paper Co.
Gibbs, John W., General Contractor.	Iroquois Brewing Co.
Gibson, A. C., & Co., Stamps, Stencils.	Iroquois Hotel.
Ginthers, J., Sons, Foundry.	Iroquois Iron Works.
Glenny, W. H.	Jaeckle, Jacob, Furniture Co.
Goodyear Lumber Co.	Jamieson, A. D., with John C. Jewett Man- ufacturing Co.
Gould Coupler Co.	Jarvis-Layne Co., The, Printers.
Gowans & Sons, Soap Manufacturers.	Jebb, William T.
Grandison, Wilbur B., Attorney.	Jewett & Co., Stove Foundry.
Graphic Arts Co., Lithographers, Printers.	Jewett, Edgar B., President John C. Jewett Manufacturing Co.
Grattan, Geo. W., Contracting Engineer.	
Graves, Manbert, George & Co., Whole- sale Lumber.	
Great Bear Spring Co., L. M. Alexander, Manager.	



Half a Million Dollars worth of Christmas  
Goods on Sale all the time

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Railroad Fares Refunded to Out-of-town Customers

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460-470 Main St.

**H. A. Meldrum Co.**

Buffalo, N. Y.

**BIG DEPARTMENT STORE**

# MEMBERS OF THE MANUFACTURERS' CLUB OF BUFFALO (CONTINUED)

Johns-Manville, H. W. Co., Asbestos Material.	Mansfield, Chas. C.
Johonnot, Geo. B., Agent.	Mather, A. C., Stock Cars.
Juenglings Paper Box Works.	Matthews, Geo. E., Buffalo Express.
Kam, John, Malting Co.	Manufacturers' Agency.
Kellogg, Spencer, Co., Linseed Oil.	Manufacturers and Traders National Bank.
Kennedy, Hugh, Manager Buffalo Susquehanna Iron Co.	Manufacturers' Automatic Sprinkler Co.
Keystone Manufacturing Co., Mechanics Tools.	McDonald, Howard C.
King & Eisele, Wholesale Manufacturing Jewelers, Diamond Importers.	McKinnon Dash Co.
King, J. B., & Co., Windsor Cement.	McLaughlin, C. H., Maltster.
King, Raichle & King, Wholesale Jewelers.	McLaughlin Press.
King Sewing Machine Co.	McLean Lumber Co.
Kirkholder & Rausch Co., Baskets, Brooms, Etc.	McNeil Lumber Co.
Kirkover, H. D., Real Estate, Investments.	Meldrum, H. A., Co., Department Store.
Klinck Bros., Packers.	Messersmith, H., & Sons, Furniture.
Klinck, C., Packing Co.	Meyer, Geo. J., Malting Co.
Kulp, J. F., & Son, Safe Moving.	Millar, F. G., facsimile typewriting.
Lackawanna Steel Co.	Miller, Anthony, Lumber.
Lafayette Hotel.	Miller, C. W., Transfer.
Laidlaw Lumber Co., R., The, Lumber.	Miller, John, Hats and Caps.
Lake Erie Boiler Works.	Mixer & Co., Lumber.
Lakeview Brewing Co.	Model Skirt Manufacturing Co.
Lang, Gerhard, Brewery.	Monarch Acetylene Gas Co.
Lansill, William, Tallow, Oils.	Montgomery Bros. & Co., Lumber, Boxes.
Larkin Company.	Moore, H. B., Men's Furnisher.
Laub, Geo., Sons, Tanners.	Moses, F. W., Insurance.
Lautz Co., The, Marble Works.	Moss, J. G., Advertising Agency.
Lehigh Valley R. R.	Murphy Iron Works.
Lenahan, Frank, & Son, Iron Dealers.	Murphy, John A., & Co., Insurance.
Lenner, Beam & Co.	National Lead Co.
Lenox Hotel, Geo. Duchscherer, Proprietor.	National Cash Register Co.
Leonhardt & Co.	National Roche Filtering Co.
Letchworth, Josiah.	National Biscuit Co.
Lewis, L. L., Jr., Attorney.	National Carbonic Gas Co.
Long, Geo. B., & Co., Wholesale Fruits.	National Lumber Insurance Co.
Lutz, John C., & Bro., Wall Paper.	Natural Food Co.
Lyman, J. T., Printer.	Niagara Falls Hydraulic Power and Manufacturing Co.
Mackwirth Bros. Co., Steel and Metal Works.	Niagara Falls Power Co.
Magnus Metal Co.	Niagara Fish Co.
Maltby, Geo. W., & Sons, Stone and Marble.	Niagara Lithograph Co.
Marine National Bank.	Niagara Silk Mills.
	Newman, W. H. H., & Co., Steel Tin Plates.
	New York Central Lines.
	Norris, H. S., Manager.
	Northwestern Consolidated Milling Co.
	Oliver, W. W., Manufacturing Co., Jewelers' Machinery.

# **GRAVES, MANBERT GEORGE & COMPANY**

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**BUFFALO, N. Y.**

MANUFACTURERS OF  
**ROUGH AND DRESSED  
WHITE PINE LUMBER**

WE ALSO MANUFACTURE  
**BOX SHOOKS AND NAILED**  
————— **BOXES** —————

AND ARE EQUIPPED TO EXECUTE ORDERS  
AND CONTRACTS OF ANY SIZE

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**BOX FACTORY  
BUFFALO, N. Y.**

**SAW MILLS  
BYNG INLET, ONT.**

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- O'Keefe, Richard, Safe Deposit Co.  
 Otis Elevator Co., Passenger and Freight Elevators.  
 Our Own Delivery.  
 Packard, Mark, Coal.  
 Palmer, W. G., Lumber.  
 Palmer, W. J., & Sons, Florists.  
 Peek, S. H. & Clifford H.  
 Penfield, A. B., & Co., Asbestos Goods.  
 Pennsylvania Rubber Co.  
 Peoples Bank.  
 Persons, C., Sons, Liquors.  
 Phelps-Menker Co., Manufacturing Confectioners.  
 Phoenix Brewery.  
 Pickards, Mather & Co., Iron.  
 Pierce, Geo. N., Co., Automobiles.  
 Pierce, H. J., International R. R.  
 Pierce, W. W., Manufacturing Co., Leather Specialties.  
 Pittsburgh Coal Co.  
 Plimpton, Cowan & Co., Wholesale Drugs.  
 Post, John C., Sons, Paints and Oils.  
 Pratt & Lambert, Varnish.  
 Pratt & Letchworth, Malleable Iron and Steel.  
 Prentiss, J. J., & Co., Wholesale Grocers.  
 Prentiss Tool and Supply Co.  
 Preston, J. F., Advertising Novelties.  
 Quaker City Coöperage Co.  
 Ramapo Iron Works.  
 Ransom, D., Sons & Co., Medicines.  
 Ray, Geo. A., Manufacturing Co., Copper Brass.  
 Reeb, M. A., Plaster.  
 Reid & Co., Tobaccos.  
 Republic Metalware Co.  
 Rice & Adams, Dairy Machinery.  
 Ritson, T. A., American Express.  
 Robertson Electric Co.  
 Rohlfe, Charles, Furniture.  
 Rogers, S. C., & Co., Machinists.  
 Root, Robert K., Investments.  
 Rollins, C. L., Contractor.  
 Ross, Jas. H., Builders' Supplies.  
 Rothschild Bros., Liquors.  
 Ruckel, J. H., & Sons, Steam Fittings.  
 Russell & Watson, Sheet Metal Workers.  
 Scatcherd, J. N., & Son, Wholesale Lumber.  
 Schafer & Co., Plumbers and Engineers' Supplies.  
 Schaefer, Henry G.  
 Schmahl, Jacob, Sheet Iron Works.  
 Schoellkopf & Co., Skeepskins.  
 Schoellkopf, Hartford & Hanna Co., Manufacturers of Chemicals.  
 Schoellkopf's, J. F., Sons, Sole Leather.  
 Schilling, R. F., Attorney.  
 Schreiber Brewing Co.  
 Schrader Printing Co.  
 Scott Sign Co.  
 Security Mutual Fire Insurance Co.  
 Shantz, J. Y., & Sons, Buttons.  
 Shepard, Chas. A.  
 Shoemaker, F. A., Mechanical Engraver.  
 Shroder & Milton Co., The Surprise Store.  
 Shults, J. A., Manager Buffalo Gunning System.  
 Siegrist & Fraley, Department Store.  
 Sikes Chair Co.  
 Simon, Wm., Brewery.  
 Sinclair, Rooney & Co., Wholesale Millinery.  
 Smith Bros. Typewriting Co.  
 Smith, J. J., Insurance Adjuster.  
 Smith, John E., Plumbers' Fittings.  
 Smith, John H., & Co., Wholesale Saddlery and Hardware.  
 Smith, W. R.  
 Snow Steam Pump Works.  
 Snyder, Frank.  
 Snyder, O. L., Lawyer.  
 Spiegel, M., Woolens and Tailors' Trimings.  
 Steel Storage and Elevator Construction Co.  
 Standard Hardwood Lumber Co.  
 Standard Milling Co.  
 Standard Oil Co.  
 Standard Paint Co.  
 Statlers' Restaurant.  
 Stewart Heater Co.  
 Stewart, I. N., & Bros., Lumber.  
 Stiles Carpet Cleaning Works.  
 Stoddard Bros., Drugs.  
 Strong, Chas. W., Lawyer.  
 Strootman, John, Ladies' Shoes.  
 Stuhlmiller Mantel Works.

**THE BUFFALO UNION  
FURNACE CO.**

MEMBERS OF THE MANUFACTURERS' CLUB OF BUFFALO  
(CONTINUED)

Sullivan, T. & Co., Lumber.	Wheat's Ice Cream Co.
Sutherland, A.	Wheeler, Joel, & Co., Malt.
Sweeney Co., The, Department Store.	Whissel Lumber Co.
Taber Pump Co.	Whitman Manufacturing Co., Machinery.
Taylor & Crate, Lumber.	Wile, Herman & Co., Clothiers.
Taylor, H. D., & Co.	Williams Bros., Awnings.
Taylor, W. P., Co., Foundry.	Williams, C. H., Investments.
Tiffany-Gail Co., Contracting Engineers.	Williams, G. L., Investments.
Third National Bank.	Windsor Bros., Live Stock.
Thomas, Edwin Ross, Automobiles.	Wolff & Son, Hides.
Thomas Publishing Co.	Woodworth, Hawley & Co., Insurance.
Thorn Cement Co.	Worlds' Dispensary, Medicines.
Thorn, Chas. G., Manager Stafford Hotel.	Writerpress Co., The.
Tindle & Jackson, Lumber.	Wurtz & Son, Iron and Steel.
Tonawanda Board and Paper Co.	Yates, Harry, Coal.
Trotter Lumber Co.	Yeager, O. E., Lumber.
Trout, H. G., Machinist.	Youngmann, Geo. H., & Co., Department Store.
Union Stock Yards Bank.	Zeis, M., & Son, Boxes.
United States Cast Iron Pipe and Foundry Co.	Zero Valve and Brass Manufacturing Co.
United States Express Co.	Western Wire Goods Co.
United States Headlight Co.	Wright, A. J.
U. S. Rubber Reclaiming Works.	Wardell, Frank C.
United Spring Co., Automobile Springs.	Hard Manufacturing Co.
Urban, Geo., Milling Co.	Kadetsky, B., Tailoring Co.
Victor, A. & Co., Stoves, Furniture, etc.	Buffalo Tube Co.
Vim Cycle and Hardware Co.	Murray, Fred O.
Vogel, H. G., & Co., Esty Automobile Sprinkler.	Wilcox, E. W.
Vosburgh & Whiting Co., Stationery.	Pfeiffer, Burtan E.
Ward Printing Co.	Pollack, H. Wm.
Washburn-Crosby Co., Millers.	Martin, Arthur H.
Watson, H. M., Bell Telephone Co.	Frisbie, Ernest L.
Weed & Co., Hardware.	Lewis, Dai H.
Wegner Machine Co., Machinists.	Peters, Chas. F.
Wells, Fargo Co., Express.	Meyer Wagon Works.
Welsbach Co.	Hastings, Wm.
Westinghouse Manufacturing Co., Electrical Machinery.	Weed, C. A., & Co.
Weyand, G., Brewing Co.	Ryan, James, Sons Co.
	Rebstock, Jos. H.

# Pratt & Letchworth

Manufacturers of

Malleable Iron

Steel Castings

Brantford, Ont.  
Canada

Buffalo, N. Y.  
U. S. A.

MEMBERS OF THE MANUFACTURERS' CLUB OF BUFFALO  
(CONTINUED)

APPLICATIONS RECEIVED SINCE NOVEMBER 10, 1908, AND ELECTED  
TO MEMBERSHIP DECEMBER 4, 1908

American Palace Laundry, L. W. Godfrey.	Jones & Laughlin Steel Co.
American Woodworking Co., J. Montford Ryan.	Keller Office Furniture Co.
Argus, H. H., Oil Producer.	Leslie, D. Y., Lumber.
Babcock, Richard E., Lawyer.	Marvin, John G., L. & I. J. White Co.
Becker Glass and Paint Co.	McCormack, W. C., Contractor.
Beilman, W. E., Water Heaters.	Moore, Jas. P., Stenographer Surrogate's Court.
Bell Telephone Co.	Morris & Rau, Cigar Manufacturers.
Birge, M. H., & Sons Co., Manufacturers Paper Hangings.	National Jewelry Case Co.
Buffalo Blue Print Co.	National Welding and Manufacturing Co.
Buffalo Pottery, L. H. Bown, Manager.	Niagara Box Co., Joseph M. Klaus.
Buffalo Gas Co., William S. Riselay, Secretary.	Otis, Geo. A., Co., Beds and Bedding.
Burns, H. V., Maltster.	Palen & Burns, Coal, Lumber, and Coke.
Burt International Advertising Agency.	Pratt, Geo. B.
Central Casket Co.	Ruslander, David, Attorney.
Cole, Vernon, Lawyer.	Scheu, Augustus F., & Son, Insurance and Bonding.
Colson & Hudson, Architects.	Spader & Perkins, Brokers.
Curtis Screw Co.	Shaw, Jas. E., Printer.
Diamond Saw and Stamping Works.	Steul, Henry C., Manufacturer Wood Mantels.
Elshimer, Geo., Sign Painter.	Timerman, Clark H., Lawyer.
Faxon Shoe Co.	Ullman, D., Sons, Rags, Metal, Paper Stock.
Hale, Floyd D., Decorator.	Waldow, C. J., Plumber.
Harrison & Smith, Lawyers.	Williams, Frank, & Co., Coal and Coke.
Henrich's, Wm., Sons, Contractors and Builders.	Whitmier & Filbrick Co., Bill Posters, Sign Painters.
Hussey, Edward J., Meat Market.	Zeliff, H. W., B. F. Goodrich Co.

## REMEMBER THIS BANK



makes a specialty of active business accounts. The officers personally endeavor to have their institution—a strong, conservative, yet progressive one—meet satisfactorily the requirements of its depositors. For this reason we are referred to as “the Bank of Personal Service.” We welcome new business enterprises coming to our city, and would extend to them the same courtesy and interest in their welfare that we do to those already located here. Come to us if you contemplate establishing, changing, or increasing your banking relations.

Capital, Three Hundred Thousand Dollars  
Surplus and Profits, Two Hundred and Fifty Thousand Dollars  
Deposits, Four Million Three Hundred Thousand Dollars

A. D. BISSELL, President      C. R. HUNTLEY, Vice-President  
E. J. NEWELL, Cashier      HOWARD BISSELL, Assistant Cashier  
C. G. FEIL, Assistant Cashier

## COLLINS' BREAD

RED, WHITE, AND BLUE TRADE MARK

Family Bread

Large Loaf, 10c.

Malto Bread

Standard Loaf, 5c.

Wrapped in waxed paper

Butter-Nut Bread

5c. In Sealed Boxes

Vienna Bread

5c.

*Our Bread, Rolls, and Cakes sold only at the Grocery Stores*

## COLLINS' BAKING COMPANY

# MANUFACTURERS OF BUFFALO

## ALPHABETICAL ARRANGEMENT OF PRODUCTS MANUFACTURED

### Abattoir — Beef

Klinck Bros.  
Schwarzott, Adam.

### Account Registers

Huber Account Register Co.

### Acetylene Gas Apparatus

Monarch Acetylene Gas Co.

### Acids

Contact Process Co.

### Alcohol — Wood

Wood Products Co.

### Ale and Porter

Moffat Brewing Co.

### Aristophones

H. G. Pape Electric and Manufacturing Co.

### Artificial Flowers

Antonucci & Else.  
Rauer, Adolph.

### Artificial Limbs

Frees, Chauncey A.  
Geo. R. Fuller Co., The.  
Upper & McGrew.  
Queen City Artificial Limb Co.

### Asbestos Covering

Standard Asbestos Covering Co.  
Fotheringham, Robert M.

### Automatic Transportation Devices

Automatic Transportation Co., The.

### Automobile Bodies Trimming

Buffalo Auto Body and Trimming Co.

### Automobiles

Auto Car Equipment Co., The.  
Babcock Electric Carriage Co., The.  
Ideal Runabout Manufacturing Co., The.  
Geo. N. Pierce Co., The.  
E. R. Thomas Motor Co., The.

### Awnings and Tents

Buffalo Awning and Tent Manufacturing Co.  
Century Canvas Co., The.  
J. Elliott & Sons Co.  
Ewing, Samuel F.  
Koch Awning Co.  
Williams Bros.

### Bags

Buffalo Bag Co.

### Baking Powder

Abwender, Emil F.

### Balls — Steel

Excelsior Steel Ball Co.  
International Ball and Roller Bearing Co.

### Barrels

Adolff, Geo.  
Kock, Geo.  
Kraus, John.  
Quaker City Cooperage Co.  
Schack, John.  
Seitz Bros.

### Baskets

Buffalo Basket Co.  
Eastern Basket and Veneer Co., The.  
Jones, E.  
Kirkholder & Rausch Co.  
Reinlander & Rechin.  
Weber, Joseph.  
Weber, Jacob.

# ROBERTSON ELECTRIC Co.

JOBBERS OF

## *Electrical Merchandise*

OFFICE AND WAREHOUSE, 15-21 TERRACE  
TELEPHONES: BELL, SENECA 2728; FRONTIER 2728

BUFFALO, N. Y.

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# ILLUMINATION

This exposition afforded us an opportunity to demonstrate our ability to satisfy all the Electrical wants of Manufacturers, Stores, Offices, and Residences, in the quickest time consistent with good workmanship. We installed three thousand electric lamps in twenty-four hours in this Hall. Immediate lighting systems installed for temporary or permanent use is our specialty. ¶ Electric Motors of all sizes and kinds, telephone systems and all other branches of Electric work installed in an up-to-date manner. ¶ Call us up — “the real live ones.” Both Phones.

**Buffalo Electric Contracting Co.**

J. J. O'LEARY, President

62 NIAGARA STREET

**Batteries — Storage**

National Battery Co.

**Bedsteads — Brass and Iron**

Barcalo Manufacturing Co.

Hard Manufacturing Co

McGrath & Bisgood.

Niagara Bedstead Co.

**Beef Products**

Chas. Simon Casing Co.

**Beer**

Magnus Beck Brewing Co.

Broadway Brewing and Malting Co.

Buffalo Coöperative Brewing Co.

Clinton Coöperative Brewing Co.

Consumers' Brewing Co. of Buffalo.

East Buffalo Brewing Co.

German-American Brewing Co.

Germania Brewing Co.

Gerhard Lang Brewery, The.

Iroquois Brewing Co.

Lakeview Brewing Co.

Phoenix Brewery.

A. Schreiber Brewing Co.

Wm. Simon Brewery.

Weyand Brewing Co.

Ziegele Brewing Co., The.

**Bellows**

Churchyard, Jos. J.

**Belting — Chain**

Mey Chain Belting and Engineering Works.

**Belting — Leather**

Bickford & Francis Belting Co.

Buffalo Belting Works.

Peerless Belting Co.

**Belting — Dressing**

Cling Surface Manufacturing Co.

**Bicycles**

Frey Cycle Works.

Pierce Cycle Works.

**Blank Books**

Barth, Geo. F.

**Bleaching, Ozone, and Vitriloid**

Buffalo Transparent Products Co.

**Blowers — Fan**

Bicalky Fan Co.

Kelker Blower Co., The.

Reif, John M.

**Blueing**

American Blueing Co.

Hogg, Joseph.

**Boiler Cleaners**

Wm. B. Pierce Co., The.

**Boiler Compounds**

Lake Erie Boiler Compound Co.

**Boilers — Steam**

Buffalo Boiler Works.

Eagle Boiler Works.

Farrar & Trefts.

Howard Bros.

Lake Erie Boiler Works.

Oldman Boiler Works.

Union Boiler Works.

**Bookbinding**

O. A. Feine Co.

Graesser & Co.

J. Hopmans & Son.

Schottin, F. C.

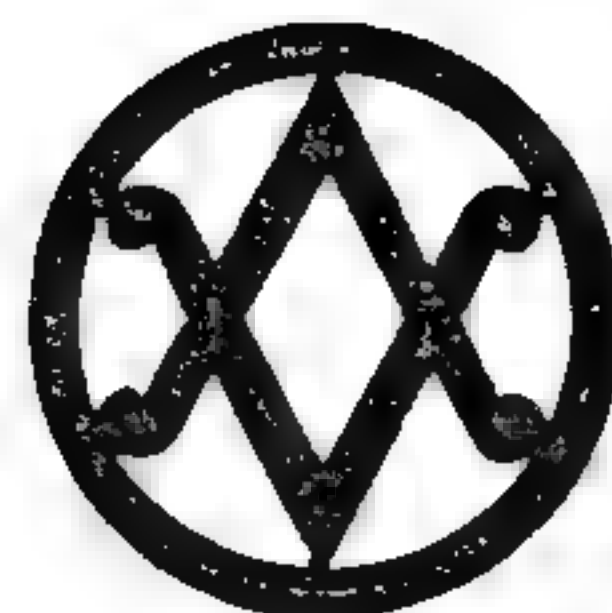
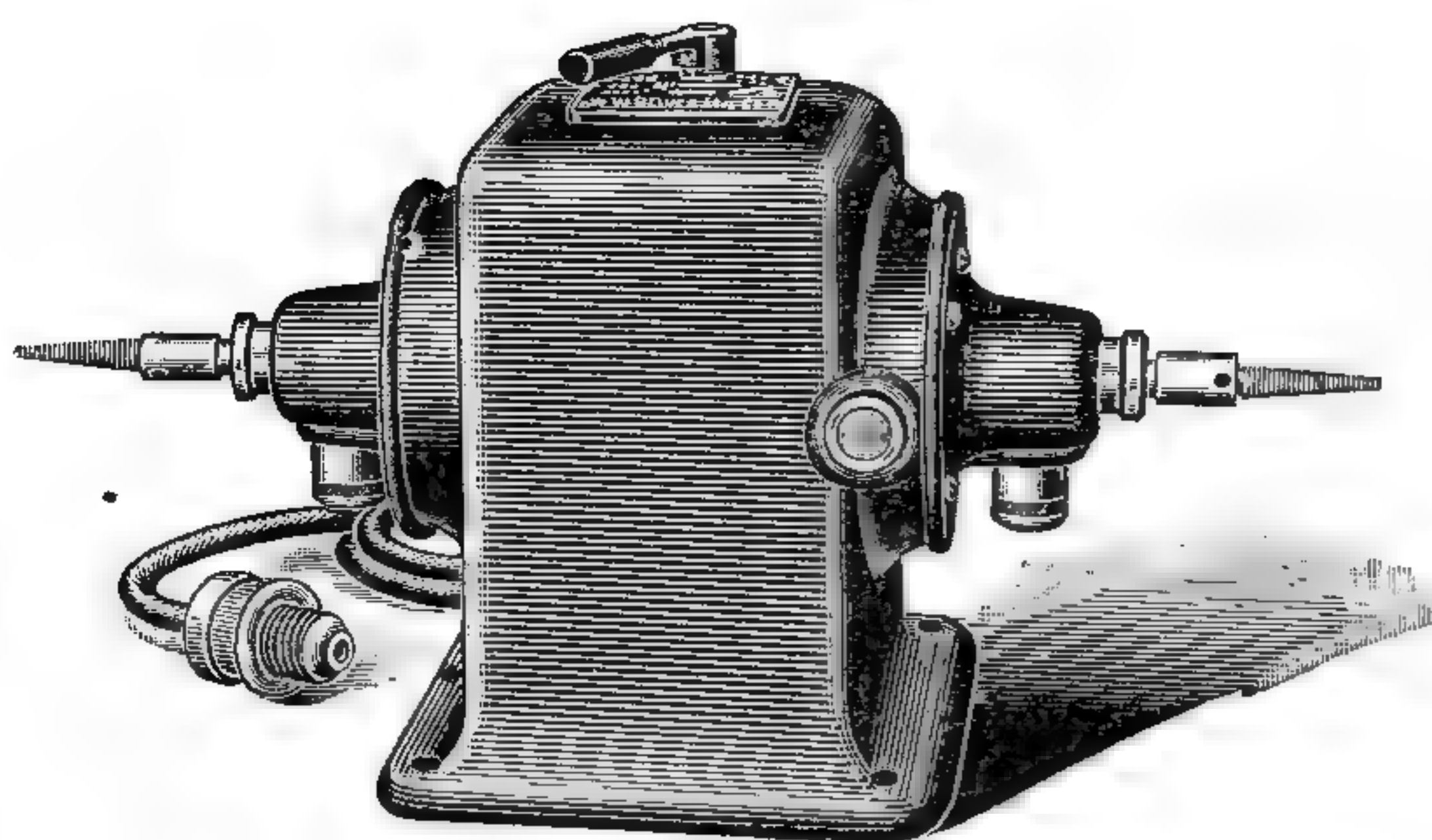
Theodore Schwartz & Co.

**Bottles — Nursing**

Hygeia Nursing Bottle Co.

**Bottlers' Supplies**

Jacob House & Co.



*Oliver Quality*

Electric Motor Polishing Heads are made in Buffalo by

**THE W. W. OLIVER MFG. CO.**

AT 1485 NIAGARA STREET

Bulletin No. 9?

**H. W. DOPP CO.**

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**SEAMLESS STEAM JACKETED VACUUM PANS  
MIXERS, KETTLES**

**BELT POLISHING, GRINDING, AND  
SANDING MACHINERY**

**WOOD AND STEEL PULLEYS, HANGERS, AND  
SHAFTING**

**INVINCIBLE PRESSED-STEEL STOVE LIDS**

**SOAP MAKING MACHINERY**

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**H. W. DOPP CO.**

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Doebert, Louis.  
Riesterholz, Chas.  
Sauer, Adam.  
Spang & Draegert.

**Boxes — Jewelry**

Buffalo Jewelry Case Co.  
DeSormo, Joseph.  
Electric City Box Co.  
Empire Jewelry Case Co.  
Horton Box Co.  
National Jewelry Case Co.  
Springfels Manufacturing Co.  
Weiling Wood Case Co.  
Clauss Box Factory Co.

**Boxes — Miter Lock**

Buffalo Miter Lock Box Co.

**Boxes — Packing**

American Woodworking Co.  
Buffalo Box Factory.  
Hines, Wm. J.  
Niagara Box Factory.  
McLean Box Factory.  
M. Zeiss & Son.

**Boxes — Paper**

Bison City Paper Box Works.  
F. N. Burt Co.  
Cooper Paper Box Co., The.  
C. J. Drescher & Son.  
Frontier Box and Tube Co.  
Gillig, Alexander.  
Juenglings' Paper Box Works.  
Nichols, S. C.

**Brake Beams**

Buffalo Brake Beam Co.

**Brake — Cornice**

Double Truss Cornice Brake Co.

**Brake Shoes**

American Brake Shoe and Foundry Co.

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Eckert, W. A.  
Niagara Falls Brass Works.

**Brass Trimmings — Auto**

Buffalo Brass Trimmings Co.

**Bread and Cake**

C. L. Rudd & Son.  
Arnholt, Fred.  
Arnholt & Co.  
Brunner Baking Co.  
Collins Baking Co.  
Dorner, Jos. L.  
Shotun, John.  
Vienna Bakery, The.  
Henry J. Walz Co., The.

**Breakfast Foods**

Battle Creek Breakfast Food Co.  
Buffalo Cereal Co.  
Edward Elsworth Co., The.  
H. O. Co., The.

**Brick**

Brusch Bros.  
Buffalo Sandstone Brick Co.  
H. Dietschler & Sons.  
Ellicott Brick Co.  
Graap, Wm.  
Schmidt, Geo. W.  
Estate of E. A. Schusler.  
South Buffalo Brick Yards.

**Brick — Fire**

Hall & Sons.

**Brooms**

Peter Bros.  
Buffalo Broom Works.  
Hawkins, Chas.

# KING & EISELE

10-20 N. Division Street; 342-344 Washington Street

BUFFALO, N. Y.

Established 1870



KING & EISELE OFFICE AND FACTORY BUILDING

*Manufacturers of Rings*

*Importers of Diamonds*

The Largest General Jewelry Supply House in the Middle West

## FAXON'S BREAD

*WE HAVE MADE A STUDY FOR YEARS OF BREAD  
MAKING AND BELIEVE WE HAVE  
ATTAINED PERFECTION*

OUR bread is made from the best quality of flour that can be obtained; our bread makers are artists in their line; our bread kitchen is a model of cleanliness and the equipment is absolutely up-to-date.

☞ The loaves are light without being spongy, each loaf, "baked to a turn," is sweet and palatable.

HOME MADE	DOMESTIC	CREAM
SANDWICH	GRAHAM	FRENCH
VIENNA	ENTIRE WHEAT	BOSTON BROWN
BUTTERMILK	BRAIN BREAD	

Lavayea Bros.

Purcell, John.

Schultz, E. G.

#### **Brushes**

Ihle, Peter.

Young, Ernest P.

Valentine & Sons.

#### **Burners — Gas**

Taylor, I. B.

Union Gas Burner Co.

#### **Buttons — Ivory**

Jacob G. Shantz & Sons.

#### **Calenders**

Wilcox, H. H.

#### **Candy and Confections**

Leff, Anselm.

Meyer, August.

Buffalo Candy Co.

Burt & Sindele Factory.

Fisher & Bros.

Jolley, Geo. J.

Phelps-Menker Manufacturing Co.

Schabacker & Zittel.

Shoemaker & Volkert.

Sibley-Holmwood Co.

#### **Cans — Tin**

Hornung & Wolf.

#### **Caps and Hats**

Buffalo National Hat Co.

Carlisle Cap Co.

Miller, John.

Twentieth Century Hat and Cap Co., The.

Weintraut Bros.

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Mayer Carburetor Co.

#### **Cards — Color for Paint Manufacturers**

LaClede Manufacturing Co.

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#### **Carriage and Automobile Tops**

Brunn & Co.

Denniston, E. E.

Hill Manufacturing Co.

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Geo. Werner Son.

Schmitz, John H.

Wurster Wagon Works.

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#### **Cars — Palace**

Pullman Co., The.

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Weil Casing Co.

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Allyne Brass Foundry Co.

Deck Bros.

Day Foundry Co., The.

Fries & Co.

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Store in the Country

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### IROQUOIS RUBBER CO.

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# LIQUID VENEER

## THINK OF IT, MADAM!

**A little child can renew your Piano, Furniture, and Woodwork by just wiping the surface with a cloth moistened with Liquid Veneer.**

When we say renew, we mean that the whole interior of your house, from the parlor to the kitchen, from a \$1000 Piano to a 50c. Kitchen Chair, can be made to glisten just like new, with no labor at all, just wiping the surface as though dusting with a cloth. It's simply wonderful as a cleaner and disinfectant. It will draw grimy, dusty matter from every nook, corner, and crevice and carry it away with the cloth, leaving the surface smooth, sanitary and with a beautiful, high glossy newness.

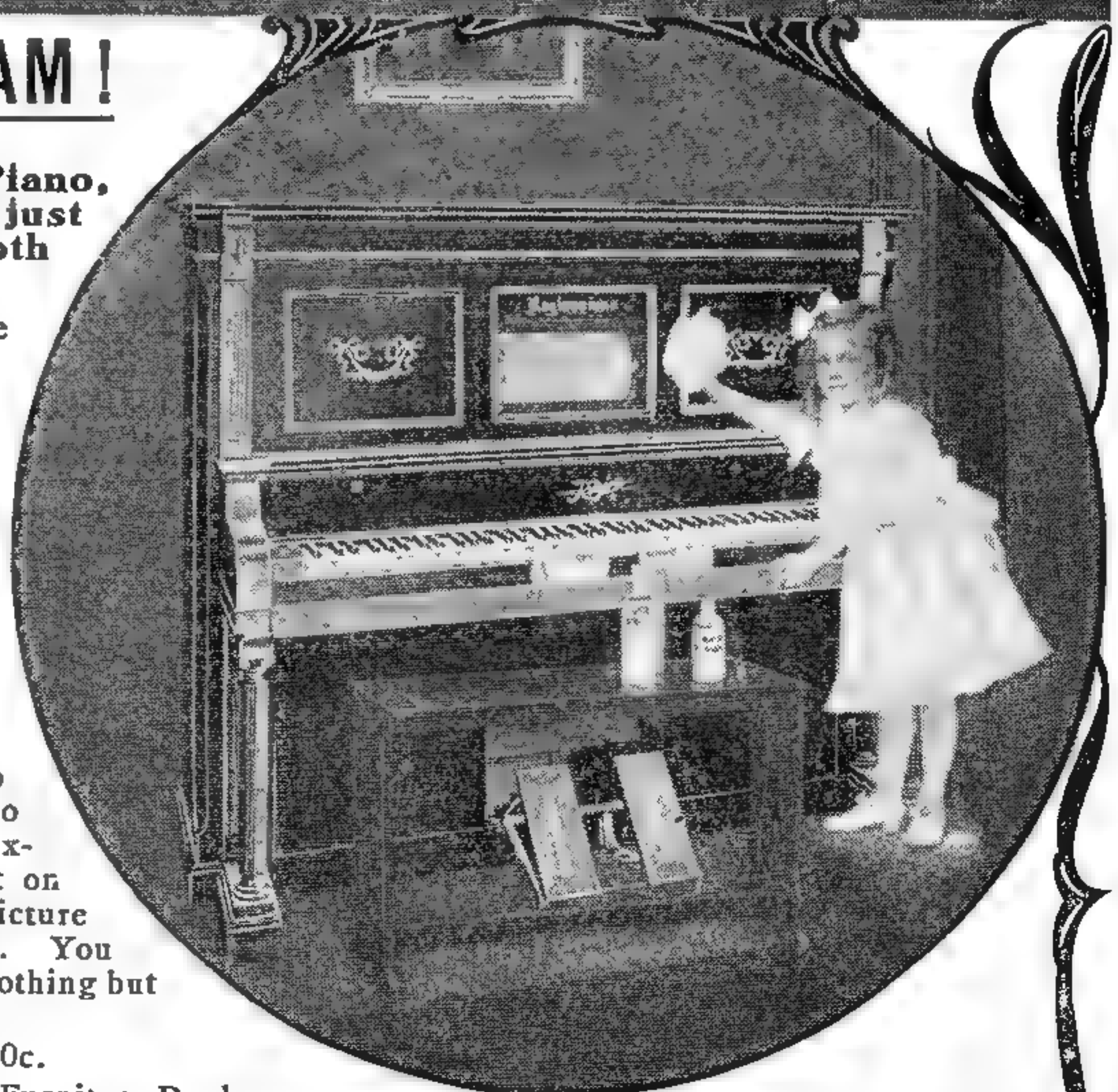
THINK OF IT! There's no drying to wait for, **it's not a varnish**, no stickiness, muss, brush, or cans, no expensive painters to bother with. Try it on your next dusting day. Use it on your picture frames, fancy gold chairs, chandeliers. You will get nothing but delightful results; nothing but good.

Large bottle renovates average home, 50c.

At Grocers, Druggists, Hardware, and Furniture Dealers.

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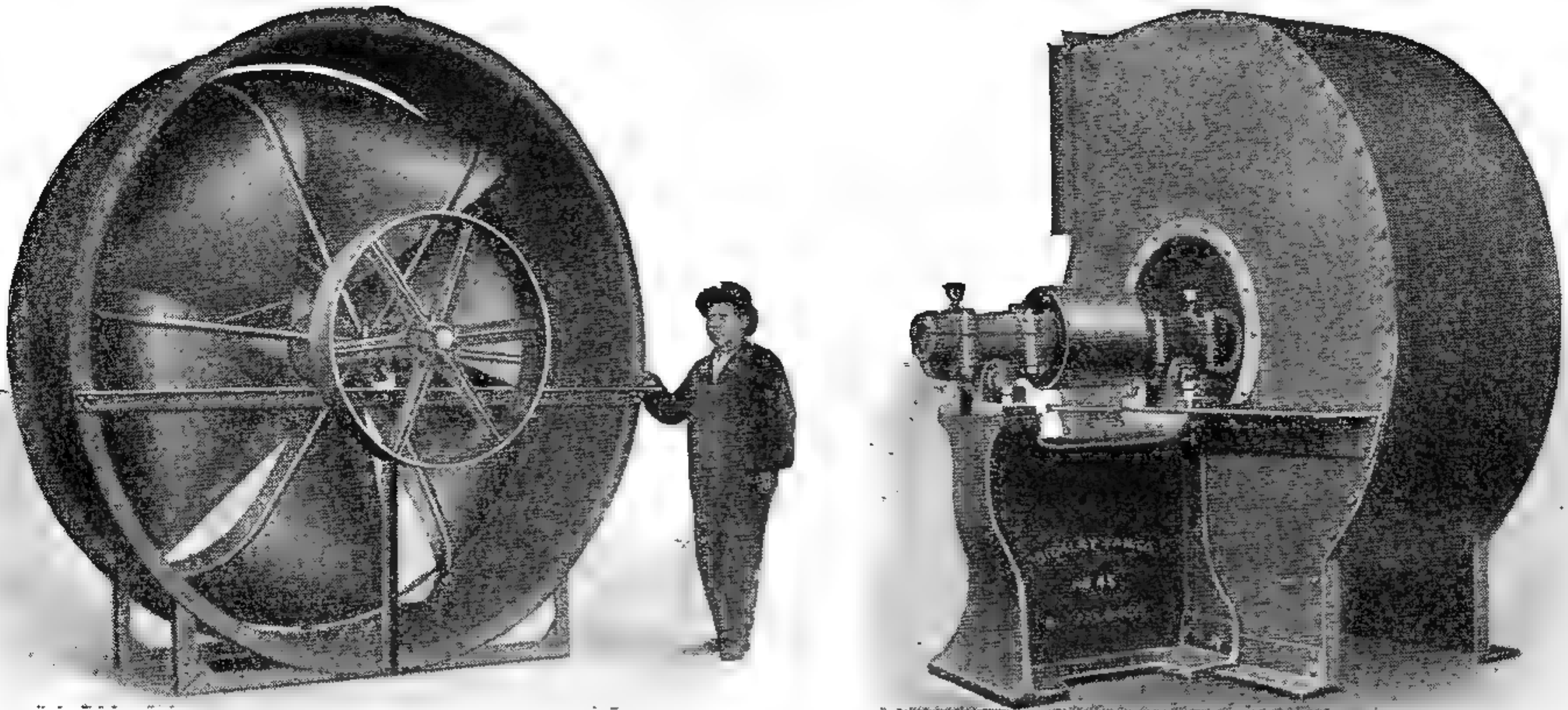


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Send us your dealer's name and address and we will mail you a trial bottle entirely free.

Hofeller Brass Foundry Co.	Barth, Jno.
Unique Metal Co.	Bauer, Henry.
<b>Castings — Bronze</b>	Bauman, Geo.
Lumen Bearing Co.	Baumler, Jno.
<b>Castings — Grey</b>	Beckstein, H.
Bingham & Taylor.	Beeber, Fred.
Buffalo Foundry and Machine Co.	Boyett, Chas.
Frontier Iron Works.	Brautigam, Anthony.
Wm. Heiser & Son.	Braun, Wm.
Lawler Iron Works.	Breitweiser, H. & J.
<b>Castings — Steel</b>	Brennison, L. C.
Acme Steel and Malleable Iron Works.	Buffalo Cigar Co.
Buffalo Crucible Casting Co.	Bulena, Anthony.
Pratt & Letchworth.	Burkhard, Jno.
<b>Cement</b>	Burlinghoff, G.
Buffalo Cement Co.	Cohn & Co.
<b>Cement — Rubber</b>	Dauntless Cigar Co.
G. A. Hosmer & Co.	Doebert, R. C.
<b>Cereal Coffee</b>	Finsterbach, C. E.
Nervine Food Co.	Frank, Philip.
<b>Chairs</b>	Flierl, C. W.
Buffalo Chair Works.	Franklin Cigar Co.
Heywood Bros. & Wakefield.	Fuchs, Edwin G.
Knowlton, A. & H. C.	Gensler, F.
Sikes Chair Co.	Gerking, Fred W.
<b>Chairs and Lounges</b>	Goldberg, Paul.
Buffalo Lounge Co.	Goodman, Isidore.
<b>Cheese</b>	Grabelski, Felix.
Hasselbeck Cheese Co.	Grass, Max.
<b>Chemicals</b>	Hahn, Henry.
General Chemical Co.	Hammer & Koester.
<b>Cigars</b>	Hettig, Chas.
Albrecht, Wm. F.	Hettinger, Geo. I.
Allen, Stephen.	Hettrich, Louis.
Backel, Wm.	Haas, J.
Baker, Geo.	Horn, Geo.
	Jankowski, Jos.
	Judecki, G. A.
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	Kickebusch, Otto.
	Kierdorf, F.
	Kirst Bros.

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**HEATING AND VENTILATING ENGINEERS**

**864-68 PROSPECT AVENUE**

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Frontier 3589**

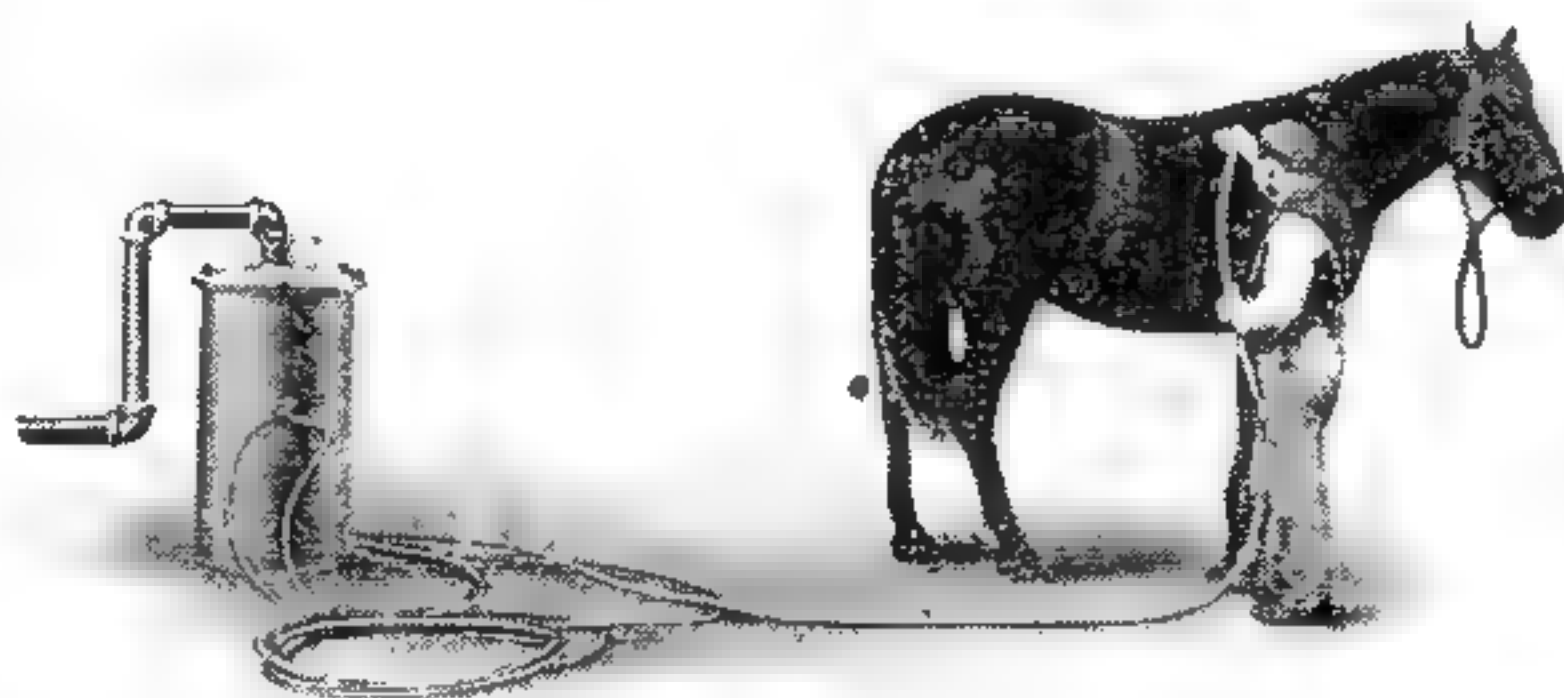
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**Greatest Money, Time, and Labor Saver**

Enables the owner of horses to obtain better results at a smaller cost.

It is easy to manipulate. Takes but a few minutes to acquaint your help with the handling of this apparatus.



Has connections for from 1 to 4 tubes, enabling the cleaning of 4 horses at the same time. Tubing can be led to any part of the stable.

Removes every particle of dust, dirt, hair, dandruff or scurf. Opens the pores. No dust to fly in the air, which may cause disease.

Does the work in one-tenth the time.

**SANITARY HORSE CLEANING DEVICE MFG. CO.**

**Office, 1621 Broadway**

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Klink & Egger.

Koch, Chas. J.

Kopp, C.

Kumpf, P.

Lein, Fred.

Liekweg, Wm.

Loesch, Edw.

Lotz, H.

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Miller, John.

Morbusch, F.

Morris & Rau.

Moss & Ruhl.

Muench & Andre.

Muskoph, Fred. L.

Neubauer, Nathan.

Nicklas, Martin.

O'Connor Bros.

Petillon, Wm. A.

Pollak, Emil.

Rackl, Michael.

Riehle Bros.

Ring, F.

Roche, W. H.

Romans, M.

Rossel, C.

Ruhl, Henry.

Schafer, Jno.

Schellerman, Wm.

Schmelzinger, Wm.

Schmid, Jno.

Schneider, R.

Schoemann, Jacob.

Schoeman, Peter.

Schultz, L.

Sikorski, J.

Sippel & Reichle.

Six, Jno.

Smith, C. W.

Spies, Albert J., & Son.

Stafflinger, M.

Vanarnam, Jas. H.

Vebr, Jos.

Voelzel, Chas.

Webster, Chas. V.

Weingarden, Max.

Weis, Adam.

Wiener, Geo.

Wolkind, R.

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Pincus Co.

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M. Weiss & Bro.

Herman Wile & Co.

M. Wile & Co.

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Bluestine, M.

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IMPORTERS AND RETAILERS



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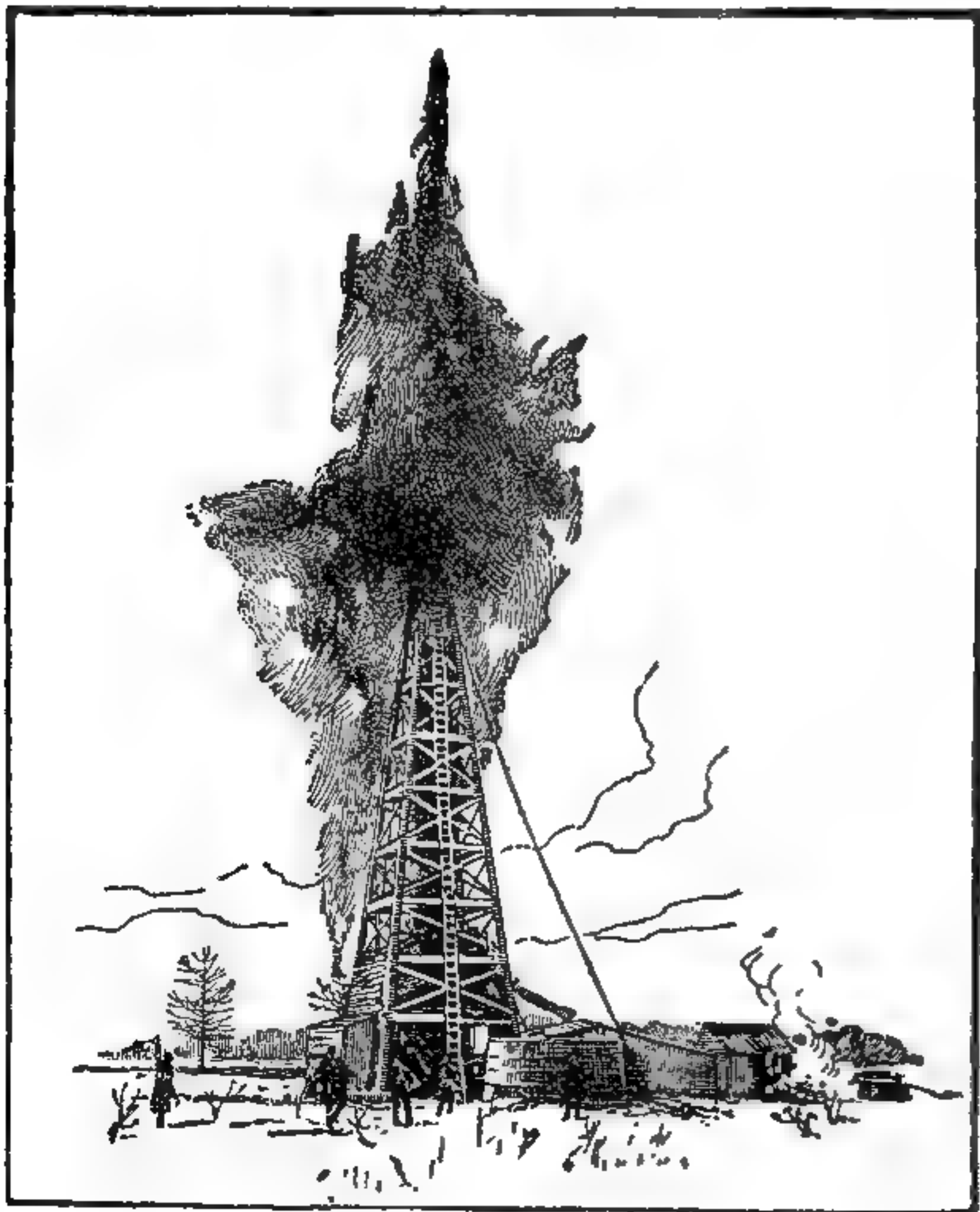
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Buffalo, N. Y.

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Both Phones

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PETROLEUM

AND ITS

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 Iroquois Waist Co.  
 Kilburn, Geo.  
 Lande, Isadore.  
 Levy, Mae.  
 Minch, Frank.

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Buffalo Metal Goods Co.

**Coated Paper**

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**Conduit — Electric**

Clifton Manufacturing Co.

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Peerless Cooker Co.

**Coolers — Beer**

Schmidt, Jos.

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Tindle & Jackson.  
 Empire Cooperage Co., The.  
 Keys Church Co.

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Aldrich Manufacturing Co.  
 Geo. A. Ray Manufacturing Co.

**Copper and Brass — Rolled**

Buffalo Copper and Brass Rolling Mill.

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 Henderson & Henderson.  
 Holch, Mrs. Wm.  
 McConnell, C. E.  
 Rehg, Madam Julia.  
 Tracey, Miss Jennie.  
 Vogel, Miss M. A.

**Court Plaster — Liquid**

Cross Chemical Co.

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National Biscuit Co.

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Faxon, Williams & Faxon.

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Gilray Stretcher Co.

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Wilcox, F. I.

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Mullens, John.

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***962 Ellicott Square***  
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Carrying as complete lines of reliable up-to-date merchandise as can be found in this city  
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You will find all the newest Domestic and Parisian Models for street and dress wear;  
smart, exclusive, becoming—yet remarkably low priced.

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Is one of the best in Buffalo, showing all the new novelties and staples in an endless variety.

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Are Skirts, Waists, Suits, Coats, and Furs—all correct styles, modestly priced.

Complete stocks of Shoes, Hosiery, Underwear, Notions, Art Goods, Cut Glass, Silver-  
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one-third less than you have been in the habit of paying,  
unless you are in the habit of trading at the

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Ducio Manufacturing Co.

Sterling Engine Co.

### **Engines — Hot Air**

W. H. Smith Manufacturing Co.

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Buffalo Envelope Co.

Niagara Envelope Manufactory.

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Faramel Manufacturing Co.

Husted Milling Co.

Hydraulic Milling Co.

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Chas. F. Ernst Sons.

### **Fertilizer**

American Agricultural Chemical Co.

Buffalo Fertilizer Co.

A. H. Case & Co.



*The Mark of  
The Fairbanks Quality*

Scales, Valves, Belting, or other supplies bearing this mark  
are of the highest grade

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Also Headquarters for  
Gas Engines, Pipe and Fittings, Machine Tools, Steel and  
Wood Pulleys, Hangers, Clutches,

*General and Contractors Supplies*

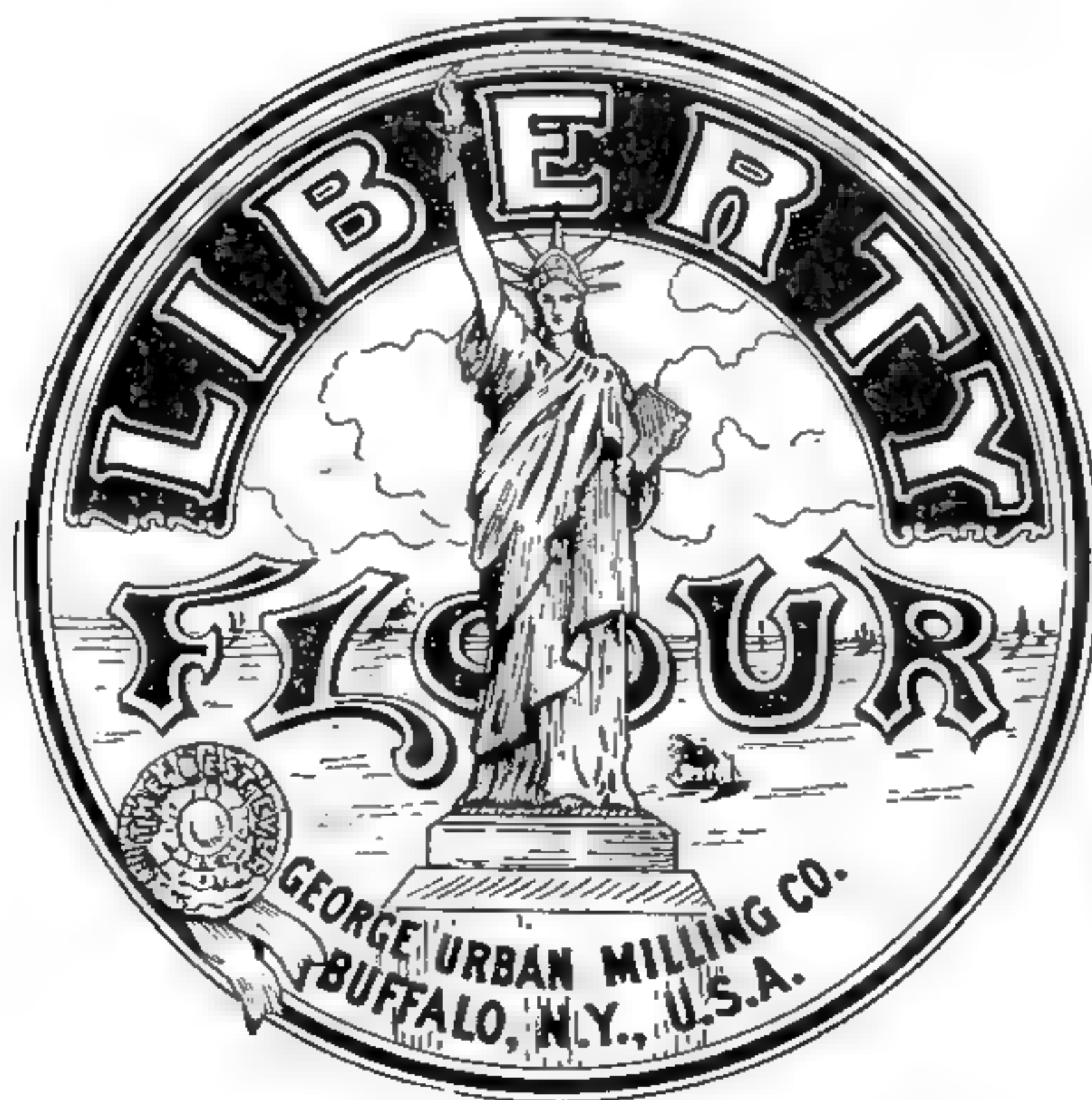
The Fairbanks Co.

145-149 Seneca Street, Buffalo

Both Phones

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USE LIBERTY FLOUR



GEORGE URBAN MILLING CO.

BUFFALO, N. Y.

**Filters**

The Buffalo Manufacturing Co.  
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**Fire Extinguishers**

Buffalo Chemical Fire Extinguisher Co.  
Ever Ready Manufacturing Co.  
Western Inspection Co.

**Fish Packing**

Dormer Co., The.  
Mascheeco, Kolb & Co.  
Niagara Fish Co.

**Fishing Tackle**

Lowe, Wm. T. J.

**Fixtures — Bar and Billard**

Bernhard, M. J.  
Economy Cooler Co.

**Fixtures — Electric — Office and Factory**

Gail-Webb Manufacturing Co.

**Fixtures — Gas and Electric**

Art Gas and Electric Fixture Co.

**Flags**

Buffalo Flag Co.

**Flavoring Extracts**

Favorite Manufacturing Co.  
Goetz, Frank I.  
Pickering Manufacturing Co., The.  
Slade, Chas. F.  
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**Floors — Hardwood**

Buffalo Maple Flooring Co.

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Mosaic Marble and Enamel Co.

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Banner Milling Co.  
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Model Milling Co.

Northwestern Consolidated Milling Co.

Standard Milling Co., The.

Thornton & Chester Milling Co.

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Washburn-Crosby Co.

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Campbell, Geo. D.

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Sizer Forge Co.

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General Drop Forge Co.

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Kinnear, James.  
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Buffalo Foundry Supply Co.

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Colie & Son.  
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Hersee & Co.  
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Niagara Upholstering Co.  
Pezold Furniture Co.  
Rohlfe, Charles.

**Furniture — Bamboo**

West, Charles H.

**Furniture — Metal**

Buffalo Metal Furniture Manufacturing Co.

**Furniture — Office**

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MANUFACTURERS OF ALL GRADES OF  
**PAPER HANGINGS**

OFFICE, SALESROOM, AND FACTORY:  
NIAGARA, MARYLAND, AND SEVENTH STREETS  
BUFFALO, N. Y.

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27 LAKE STREET, CHICAGO	1170 BROADWAY, NEW YORK CITY
120 TREMONT STREET, BOSTON	604 PINE STREET, SAINT LOUIS
46 BERNERS STREET, LONDON, W.	

*Largest Paper Box Factory in America is Located in Buffalo*

## F. N. BURT CO.

PAPER BOX MAKERS AND PRINTERS  
BUFFALO, N. Y.

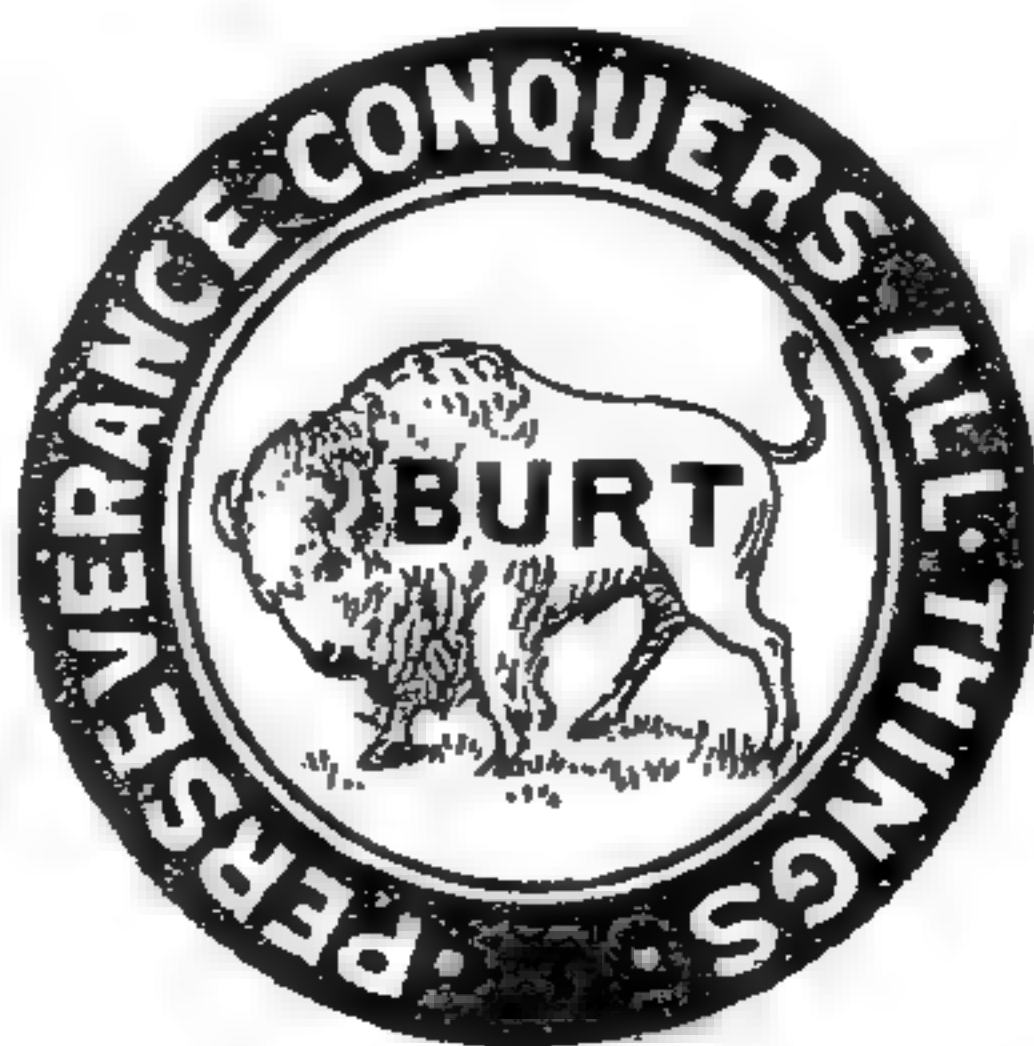
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FACTORY A, SENECA AND  
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Lee & Green Co.

**Glass — Cut**

International Glass Co.

Niagara Cut Glass Co.

**Glass — Stained Art**

Booth Art Stained Glass Works.

**Gloves and Mittens**

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Higier, L. H.

Ignatz, Geo.

Klocke Glove Co.

Nevin, Chas.

Newman, Jos.

Orr, Geo.

Rosen, M.

**Gloves and Whips**

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**Glue**

B. T. Couch Glue Co.

Blehdon, V. R.

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Buffalo Gum Co.

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Buffalo Specialty Co.

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Williams Metal Stamping Co.

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Geyer, C. J.

Gisel, John.

Hidenreich, C.

Jansen Bros.

Keppel, John.

Kick, Isidor.

Koch, J. A.

Losson, Geo.

Shelman, Jos.

Schamber & Sons.

John H. Smith & Son.

**Hat Frames**

Knopf, Frank.

Popper, Edw. A.

Schonwolf, Louis A.

Tobin, Walton & Co.

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Vickers, J. W.

Weimar, Henry G.

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CONTRACT AUDITS,  
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***THE Hens-Kelly Co.***  
**MAIN, MOHAWK & PEARL**

Buffalo's  
Growing

Famous for  
Low Prices

Fastest  
Department

**S T O R E**

**Heaters — Boiler Feed**

Stewart Heater Co.

**Heaters — Boiler Tube**

General Specialty Co.

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Seaman Automatic Heater Co.

**Holsting Machines**

Contractors Plant Manufacturing Co., The.

**Hoists**

Contractors Casting and Machine Co.

**Horse Cleaning Device**

Sanitary Horse Cleaning Device M'f'g Co.

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Hewitt Rubber Co.

**Ice — Artificial**

Arctic Ice and Cold Storage Co.

Buffalo Distilled Water Ice Co.

Webster Citizens Co.

**Ice Cream**

Haderer Ice Cream Co.

Taylor, Chas.

Wheat's Ice Cream Co.

**Ice Cream, Baked Goods, and Confections**

Hoefler Ice Cream Co.

**Incubators**

Cyphers' Incubator Co.

Model Incubator Co.

**Indicators — Oven Door**

Day Indicator Co.

**Ink — Printing**

Buffalo Printing Ink Works.

Dunn Ink Works.

R. E. Pollock Printing Ink Co.

**Iron — Pig**

Buffalo Union Furnace Co.; The.

Buffalo & Susquehanna Iron Co.

**Iron — Specialties**

Mostberger & Laugner Iron Co.

**Iron Welding**

National Welding Manufacturing Co.

**Iron Work — Structural**

Wurtz & Son.

**Iron Work — Wrought**

Feine, August.

Jones Iron Works.

**Iron Work and Foundries**

Fillmore Avenue Foundry and Iron Works.

Frontier Iron Works.

J. Ginther's Sons.

King Iron Works.

Lake Erie Foundry Co.

Murphy Iron Works.

Pohlman, John W.

Standard Foundry Co.

W. P. Taylor Co.

**Jewelry**

Beck Manufacturing Co.

Bennett, H. E.

Connors, Albert E.

Damm, Charles F.

Deck & Wolf.

Heintz Art Metal Shop.

Heintz Bros.

King, Raichle & King.

King & Eisele.

Matson, James.

Penfold, C. C.

Schlehr, Louis.

Schneider & Betz.

Sturn, Martin E.

White, Wile & Warner.

# BANK OF BUFFALO

234 MAIN STREET

*One Hundred and Forty-third Quarterly Report, Nov. 27, 1908*

RESOURCES		(CONDENSED)	LIABILITIES	
Loans, . . . . .	\$6,197,866.59		Capital, . . . . .	\$500,000.00
Overdrafts, . . . . .	10.38		Surplus, . . . . .	500,000.00
Cash and Bonds:			Profits, . . . . .	222,176.76 \$1,222,176.76
Cash on Hand, \$	801,070.43		Reserved for Taxes, . . . . .	11,384.67
Cash with Banks,	1,453,910.82		Deposits, . . . . .	8,872,850.54
Bonds, . . . . .	1,453,553.75	3,708,535.00		
Banking House and Lot, . . . . .	200,000.00			
		\$10,106,411.97		\$10,106,411.97

¶ One of the most valuable assets of a bank is the good will of its depositors gained by its services to them year in and year out during good times and bad times.

¶ Upon this point we refer the public to our depositors.

**T**HERE is much to be taken on faith when buying **Diamonds, Precious Stones, and Jewelry** of any kind. ¶ There is great satisfaction in purchasing from a house of undoubted responsibility. We are ready to stand behind every article purchased from our stock. ♣ ♣ ♣

**T. & E. Dickinson & Co.**

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JEWELERS

SILVERSMITHS

CHINA AND GLASS IMPORTERS

472-474 MAIN STREET

ESTABLISHED 1849

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Arens, Peter.

**Kilns — Dry**

Hanrahan Automatic Dryer System.

**Kitchen Equipment**

Russell & Watson.

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Standard Gas Lamp Co.

**Laundry Paddles**

Magic Laundry Paddle Co.

**Lead Products**

National Lead Co.

**Leather**

J. F. Schoellkopf's Sons.

G. F. Zeller & Sons.

**Leather — Imitation**

American Leatherette Manufacturing Co., The.

**Leather Novelties**

W. W. Pierce Manufacturing Co.

**Leather — Patent**

Buffalo Leather Co.

Schaefer-Lane Manufacturing Co.

**Lenses**

Spencer Lens Co.

**Lithographs**

Graphic Arts Co.

Niagara Lithograph Co.

Hayes Lithograph Co., The.

Dunston, G. H.

Dietzer-Sale Lithograph Co.

Buffalo Bank Note Co.

**Lounges**

Freedman, A. M.

**Lubricants**

N. B. Fails Lubricating Co., The.

Shining Light Manufacturing Co., The.

**Lubricating Devices**

Standard Automatic Lubricator Co.

**Macaroni**

Pietro Catalano Co.

Gugino, Carmelo.

Liberty Macaroni Manufacturing Co.

Onetto, Louis.

E. Onetto & Co.

**Machinery**

O. Bryant & Sons Co.

H. W. Dopp Manufacturing Co.

P. H. Griffin Machine Co.

E. & B. Holmes Machinery Co.

Noye Manufacturing Co.

A. F. Oliver Manufacturing Co.

S. C. Rogers & Co.

H. G. Trout & Co.

Wegner Machine Co.

Wolfe Machinery Co.

**Machinery — Binders**

Blackhall Manufacturing Co.

**Machinery — Butchers**

Crowell, D. J.

Hellriegel & Co.

John E. Smith Sons Co.

**Machinery — Cloth Cutting**

Eastman Machine Co.

**Machinery — Dairy**

Rice & Adams.

**Machinery — Electric Wood Working**

Kelly Electric Machine Co.

**Machinery — Guards**

Jones Safety Device Co., The.

# FACTS *from*

# The Third National Bank

## OF BUFFALO, N. Y.

*Capital and Surplus, \$600,000*

12-3-08.	Cash and due from Banks,	. . . . .	<b>\$825,896.32</b>
12-3-07.	Cash and due from Banks,	. . . . .	454,443.67
12-3-08.	Deposits,	. . . . .	<b>\$3,415,085.73</b>
12-3-07.	Deposits,	. . . . .	2,676,183.92
12-3-08.	Total Resources,	. . . . .	<b>\$4,292,828.49</b>
12-3-07.	Total Resources,	. . . . .	3,860,668.47

Accounts Solicited. Interest Paid on  
Time Deposits

---

# Buffalo Savings Bank

INTEREST 4 PER CENT.



### OFFICERS

SPENCER CLINTON,	President
ROBERT KEATING,	1st Vice-Pres.
E. CORNING TOWNSEND,	2d Vice-Pres.
EDWARD G. BECKER,	Secretary
JULIUS J. EHRLICH,	Ass't Sec'y
DEWITT CLINTON,	Attorney

### TRUSTEES

SPENCER CLINTON,	EDWARD G. BECKER,
ROBERT KEATING,	SETH S. SPENCER,
E. CORNING TOWNSEND,	CHAS. E. WALBRIDGE,
WILLIAM H. GLENNY,	SEYMOUR P. WHITE,
GEORGE BLEISTEIN,	CHARLES L. GURNEY,
EDWIN G. S. MILLER,	JOHN L. CLAWSON,
C. BRECKINRIDGE PORTER	

### ASSETS

**\$29,319,913.37**

### LIABILITIES

Amount Due Depositors,	\$26,536,194.25
Surplus, Investment Value,	2,783,719.12
	<b>\$29,319,913.37</b>

No. of open Accounts, 49,290

**Machinery — Jewelers**

W. W. Oliver Manufacturing Co.

**Machinery — Planting**

Geo. L. Squier Manufacturing Co.

**Machinery — Printers.**

Driscoll & Fletcher Co.

**Machinery — Road**

Buffalo Pitts Co.

Buffalo Steven Roller Co.

Iroquois Iron Works.

**Machinery — Shoemakers**

W. J. Darling Machine Co.

**Machinery — Wood Working**

Frank Machinery Co., The.

Josiah Ross Manufacturing Co.

Weiss Machine Co.

Buffalo Machine and Tool Co.

**Machines — Addressing**

Addressing Machine Co.

**Machines — Duplicating and Printing**

Writer Press Co.

**Machines — Sewing**

King Sewing Machine Co.

**Malt**

American Malting Co.

C. G. Curtiss Co., The.

Diehl, Henry.

John Kam Malting Co.

Kreiner & Lehr.

Geo. J. Meyer Malting Co.

Henry C. Moffat.

Riverside Malting Co.

Schaefer & Sons Malting Co.

E. L. Voltz & Co.

Joel Wheeler & Co.

C. Zwickel Malting Co., The.

**Mantels — Gas**

Buffalo Gas Mantel Co.

Empire Light Co.

Paragon Gas Mantel Manufacturing Co.

**Mantels — Wood**

Buffalo Mantel Manufacturing Co.

Stuhlmiller Mantel Works.

Steul & Thurman Co.

**Marble**

Lautz Co., The.

**Match Safes**

Dayton Co., The.

**Mattresses**

Asmus Mattress Co.

Buffalo Mattress Co.

Keil, Chas.

Geo. A. Otis Co.

**Mattresses — Woven Wire**

Hard, Chas. H.

**Meat — Packing**

Danahy Packing Co.

Jacob Dold Packing Co., The.

Kamman, H. A.

C. Klinck Packing Co.

New England Dressed Beef and Wool Co.

Sahlem, Joseph.

Edward Smith Packing Co., The.

Arnold Weppners' Sons.

**Medicines — Patent**

Acme Remedy Co.

Booths Hyomei Co.

Buffalo Pharmacal Co.

Dr. A. W. Chase Medicine Co.

Dodds Medicine Co. of the United States.

Foster, McClelland Co.

Foster, Milburn Co.

Frontier Asthma Co.

Giroux Manufacturing Co.

# Manufacturers and Traders National Bank

CAPITAL AND SURPLUS, . . . . \$2,000,000.00

TOTAL RESOURCES, . . . . \$17,000,000.00

OFFERS TO BUSINESS MEN EVERY SERVICE CONSISTENT  
WITH SOUND BANKING

ROBERT L. FRYER, President  
FRANKLIN D. LOCKE, Vice-President  
HARRY T. RAMSDELL, Cashier  
SAMUEL ELLIS, Assistant Cashier  
HENRY W. ROOT, Assistant Cashier  
WALTER ASPINWALL, Assistant Cashier

SAFE  
DEPOSIT  
VAULTS

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**Thomas Flyer-Champion Endurance Car of the  
World-Victor in the New York to Paris Race, Win-  
ner by Twenty-six Days over a 22,000 Mile Route.**

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☞ It traveled 2,385 miles on land and 3,246 miles on water more than its nearest competitor.

☞ Send twenty-five cents in stamps for the complete illustrated story of the New York to Paris Race.

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BUFFALO, N. Y.**

Spaces 30, 31, 32, 39, 40, and 41

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Hoxsie, A. P.

Howard Bros.

Dr. Kelley Medical Co.

Dr. Leonhardt & Co.

Lion Drug Co.

Mucol Co.

Mylocal Manufacturing Co.

D. Ransom Sons & Co.

Roots, John W.

Sheppard Universal Ointment Co.

Smith, W. H. J.

Terry, Mrs. G. B. S.

U. S. Pharmaceutical Co.

World's Dispensary.

#### **Metal Specialties**

Buffalo Metal Goods Co.

General Specialty Co., The.

Lyman Manufacturing Co.

Throop Perforating Co.

#### **Meters — Gas**

Frontier Gas Meter and Appliance Co.

#### **Meters — Water**

Buffalo Meter Co.

#### **Mirrors**

Standard Mirror Co.

Witte & Findlay Mirror Co.

#### **Mixers — Concrete**

Buffalo Concrete Mixer Co.

#### **Monuments**

Cooper, C. W.

Jno. A. Crawford & Son.

Henneka, S.

Hillyard, Jas. H.

McDonnell & Son.

#### **Motor Cycles**

Auto Bi Co.

#### **Motors**

Spramotor Co., The.

Black Rock Motor Co.

Wright Motor Works.

#### **Motors — Miniature**

Peters, H. W.

#### **Music Rolls — Perforated**

Niagara Music Co.

#### **Mustard and Vinegar**

B. F. Gentsch's Sons.

#### **Oils — Greases**

Buffalo Oil and Grease Co.

White Star Refining Co.

#### **Oil — Linseed**

American Linseed Co.

Hauenstein & Co.

Spencer Kellogg Co.

Mann Bros.

#### **Oil Products — Mineral**

Buffalo Refining Co.

Cataract Refining and Manufacturing Co.

Standard Oil Co. (Atlas Works).

#### **Oleo Products**

Nathan Wolf & Son.

#### **Overalls and Shirts**

Baumgartner & Co.

Beyer Bros.

Hausle & Kolb.

W. I. Masten & Co.

Niagara Overalls and Pants Co.

N. B. Wood & Co.

#### **Oxygen**

Linde Air Products Co.

#### **Oxygenator — Duplex**

Oxygenator Co., The.

ORDER WHEAT'S ICE CREAM, MADE OF  
PURE INGREDIENTS IN A SANITARY  
PLANT. ESTABLISHED TWENTY YEARS.

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LAFAYETTE SQUARE, BUFFALO, N. Y.



ABSOLUTELY FIREPROOF

300 ROOMS

EUROPEAN PLAN

C. R. ELDRIDGE, Manager

GEO. W. SWEENEY, President

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BUFFALO, N. Y.

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Buffalo Pail and Barrel Co.

**Paints and Varnishes**

Buffalo Oil, Paint, and Varnish Co.

Century Manufacturing Co., The.

Columbia Paint and Varnish Co.

P. A. Mets Paint Co.

Queen City Paint Co.

Standard Paint Co.

**Pants**

Buffalo Pants Manufacturing Co.

**Paper — Carbon**

Buffalo Carbon Paper Co.

**Paper — Waterproof**

Martinizing Process Co.

**Paste**

Monarch Paste Co.

**Patterns — Wood**

Acme Pattern Works.

Frederick A. Colson Pattern Works.

Bradley Gear and Pattern Works.

Buffalo Pattern Works.

Model Pattern Works.

**Photoscopes**

Kline, M. S.

**Pianos**

C. Kurtzmann Co.

**Piano Keys**

Wood & Brooks Co.

**Piano Players**

Chase & Baker Co.

**Pickels**

Pfister Pickel Co.

**Picture Frames**

Etkow & Koufman.

Genesee Picture Frame Co.

Sevin, C. Theo.

White, Henry.

**Pies**

Gaylord & Co.

**Pipe — Cast Iron**

United States Cast Iron Pipe and Foundry Co.

**Plaster — Wall**

Buffalo Paragon Wall Plaster Co.

Globe Plaster Co.

United States Gypsum Co.

**Plaster — Wood Fibre**

Eclipse Wood Fibre Plaster Co.

**Plating — Nickel**

Ajax Plating and Specialty Manufacturing Co.

Buffalo Electric Plating Co.

Star Plating Co.

Strauss, A. G.

**Plating — Silver**

Buffalo Plating Works.

Royle Plating Works, The.

**Plugs — Ignition**

DeLuxe Manufacturing Co.

**Plumbers' Supplies**

Zero Valve and Brass Manufacturing Co.

**Polish — Furniture**

Chambers Polish and Chemical Co.

**Polish — Metal**

Golden Polish Co.

Chas. Ulrich & Co.

**Polish — Shoe**

F. F. Dalley Co., The.

**Polish — Stove**

Black Cat Polish Co.

B. F. Stinson Co.

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Our material is mined at Oakfield, N. Y., and our electrically equipped mills have a capacity of 300 tons per day.

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*Buffalo, N. Y.*

STUCCO  
NEAT CEMENT  
WOOD FIBER PLASTER  
SANDED PLASTER

OFFICE AND MILL

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BUFFALO, N. Y.



Manufacturer of  
PEERLESS WALL PLASTER

Dealer in  
BUILDERS' SUPPLIES

LIME, CEMENT, PLASTER, FLUES,  
SEWER-TILE, ETC.

OUR SPECIALTIES: Peerless Wall Plaster, Whitehall Portland Cement, Medusa White Cement, Medusa Waterproofing, Dehydratine, Cleveland Metal Lath, Steel Wire, Reinforcement, Columbia and Strasburg Fire Brick, Parker Corner Bead, etc.

SHIPMENTS MADE IN STRAIGHT AND MIXED CAR LOTS

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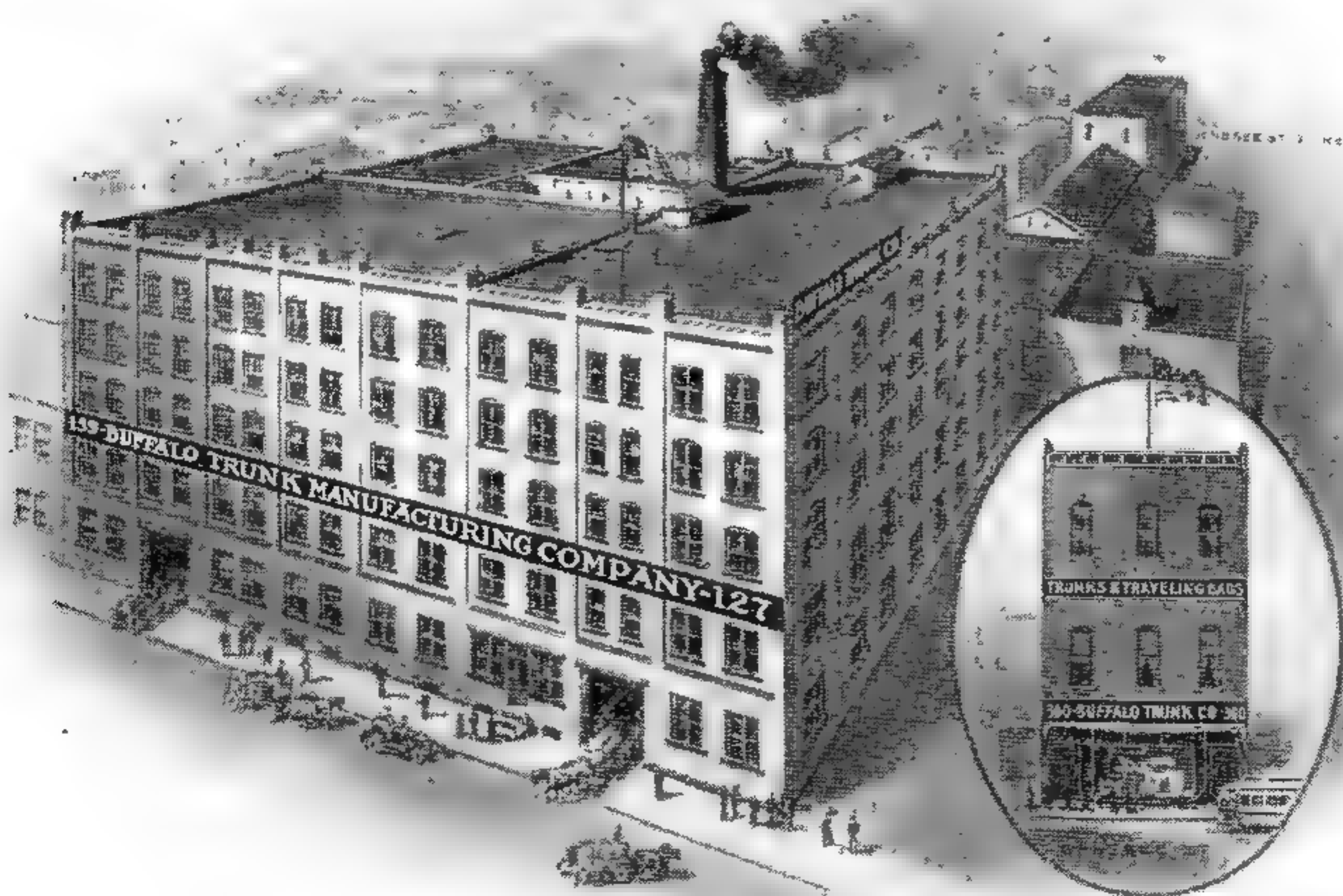
T. SPEYSER, PRESIDENT AND TREASURER

INCORPORATED 1906

LOUIS T. SPEYSER, VICE-PRESIDENT

FRELON HUNTER, SECRETARY

## BUFFALO TRUNK MANUFACTURING COMPANY



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STORE AND SHOWROOM  
390 GENESEE STREET

MANUFACTURERS OF THE SOLID CONSTRUCTION TRUNKS, FINE TRAVELING BAGS, SUIT CASES, TELESCOPES, ETC.

**Popcorn**

Buffalo Popcorn Works.  
Dirnberger Popcorn Works.  
Moses, John B.  
Variety Popcorn Works.

**Post Cards**

R. W. Coats & Co.

**Pottery**

Buffalo Pottery Co.

**Powders — Cleaning**

Eustaphieve, E. C.  
Hazard, C. L.  
White's Cleansing Powder Co.

**Powder — Insect**

Chemo Co.  
Chas. Schmidt & Co.

**Presses — Baling**

W. L. Loeser & Co.

**Printers' Rollers**

Wood & Lowe Manufacturing Co.

**Printing and Engraving**

Matthews-Northrup Co.  
Courier Co., The.  
Gies & Co.

**Printing — Letter**

Eaton Letter Co.  
Millar, F. G.

**Printing — Letter Press**

Adams & White Co.  
American Printing Co.  
Baker & Jones Co.  
Bensler Press.  
A. T. Brown Printing Co.  
City Press Printing House.  
Clark, L. B.

L. W. Clement Co.  
Dean, Jas. H.  
Douglas Publishing Co., The.  
Evans-Penfold Co.  
Gabriel, Henry.  
Grant, The Printer.  
Graser, Wm.  
Hammond Press.  
Hausauer-Jones Printing Co.  
Jarvis-Payne Co.  
Kirk Printing Co.  
Graff, J. C. V.  
Laney, John I.  
J. T. Lyman Co.  
McLaughlin Press.  
Pauly Press.  
Red Jacket Press.  
C. B. Russell Co.  
Shaw, James E.  
Spendelow Printing Co., The.  
Shrader Printing Co.  
Sutton, Geo.  
Turner & Porter.  
Union & Times Press.  
Volks Freund Printing Co.  
Ward Printing Co.  
Wittman, Hugo.

**Pulley Blocks**

Wiot & Tepas.

**Pumps**

Lobee Pump and Machinery Co.  
Snow Steam Pump Co.  
Taber Pump Co.

**Pumps — Beer**

Engel, Frederick.

**Pumps — Oil Automatic**

Manzel Bros.

**Pumps — Power**

Stewart Heater Co.

# Hotel Iroquois

Buffalo, N. Y.

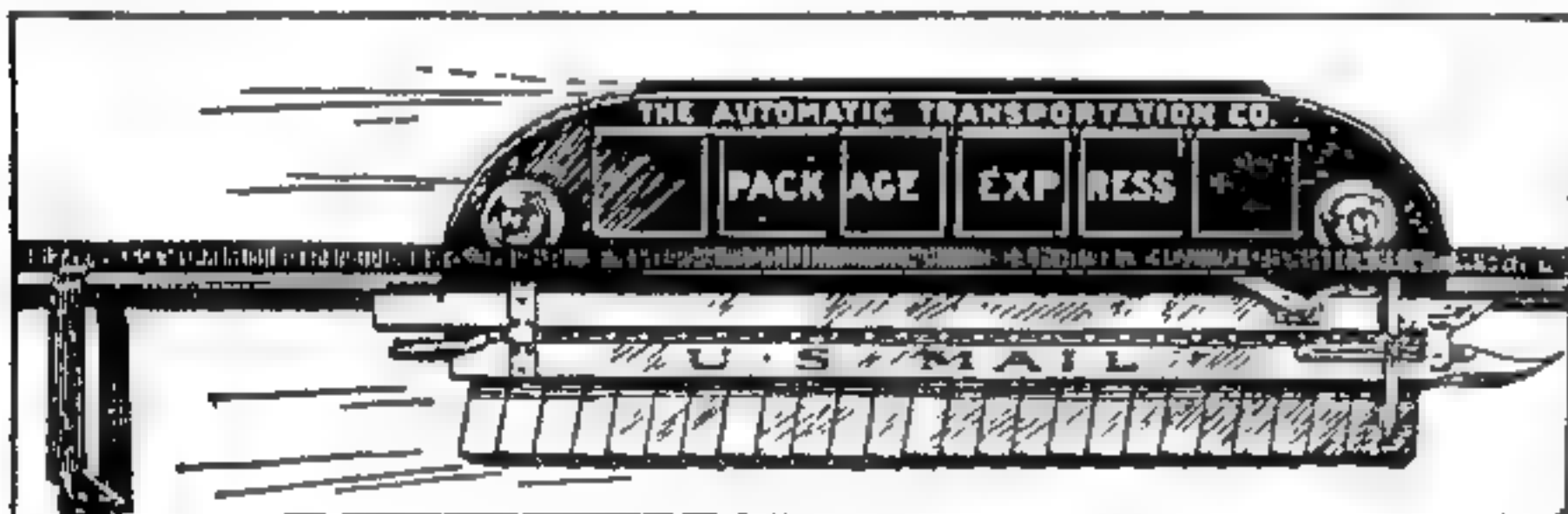
*Absolutely Fireproof  
European Plan*



Hotel Marie Antoinette  
Broadway, 66th and 67th Street, New York

Grand Union Hotel  
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WOOLLEY & GERRANS



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**T**HE shares of the Automatic Transportation Company will in the near future be prized among the most valuable securities of this country. Why not share in these profits?

A limited number of these shares are now being sold and an opportunity is presented to you, the equal of which has not been offered to the public since the introduction of the Telephone or the electric light. Make it a business to know all about this proposition. Investigate for yourself.

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Office open Monday,  
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Daily Demonstrations at Testing Station,  
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**Radiators**

American Radiator Co. — Pierce Plant.  
American Radiator Co.— Bond Plant.  
Buffalo Radiator Co.

**Reflectors**

Duplex Shade Co.

**Refrigerators**

Heinz & Munchauer.  
John C. Jewett Manufacturing Co.  
Jewett Refrigerator Co., The.  
Vogt, Peter A., Estate of.

**Regalias**

Buffalo Regalia Co.

**Rings — Finger**

Niagara Ring Manufacturing Co.  
Queen City Ring Manufacturing Co.  
Volk & Wieland.

**Robes — Carriage**

American Buffalo Robe Co.

**Rubber — Reclaimed**

United States Rubber Reclaiming Works.

**Rubber Goods**

Buffalo Rubber Manufacturing Co.

**Rugs**

Allen Carpet Cleaning and Weaving Co.  
Hartman & Co.

**Safes**

Cary Safe Co.

**Sails**

H. H. Baker & Co.

**Sash and Doors**

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Builders Planing Mill Co., The.  
Churchyard, James J.  
John Fischer & Beyer.

G. Elias & Bro.

John Feist & Sons Co.

Flierl, Christian.

E. M. Hager Sons Co.

Wm. Henrich & Sons.

Koch, W. F.

Joseph Metz & Sons Co.

Mosier & Summers.

M. Zeis & Sons.

**Sauerkraut**

Kobler, Adam F. H.

**Sausage**

Dressel, C.

**Saws**

Diamond Saw and Stamping Works.

**Scales**

Buffalo Scale Co.  
Weeks Scale Works.

**Screw-drivers**

Mann Specialty Co.

**Screws — Machine**

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W. H. Curtiss Manufacturing Co.  
Niagara Screw Co.

**Screws — Mill**

W. H. Curtiss Manufacturing Co.

**Seals — Car**

Pond Seal and Press Co.

**Shading Films and Machines**

American Shading Machine Co.

**Shafting — Steel**

Buffalo Steel and Shafting Works.

**Sheet Iron and Copper**

W. A. Case & Son.  
Kast Copper and Sheet Iron Co.

# MERCHANTS TOILET SUPPLY CO.

69 WEST CHIPPEWA STREET

*We Furnish Everything But The Water*

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SHOE BLACKING, ETC.

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*Hotel Statler*

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300 Rooms—300 Baths

Circulating Ice Water to  
all Rooms

European Plan

Buffalo's Latest Modern  
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from 6 to 8, and after the Theater

## SHEET METAL STAMPING

Difficult Drawing and Forming in Heavy Steel  
Brass, and Copper.

Cold Pressed Work of All Descriptions.

**THE CROSBY COMPANY, . Buffalo, N. Y.**

### **Sheet Metal Stamping**

Crosby Co., The.  
Fedders Manufacturing Co.  
John R. Keim Co.  
Stoll, D. H.  
Forsyth Manufacturing Co.

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Eagle Stamping Co.  
Eckert, Wm. A.  
Elsinghorst, A.  
Elsinghorst, John H.  
Empire Machine and Stamping Co.  
R. Gruber & Co.  
Kiendl, Robert.  
Lipp & Nauth.  
Machwirth Bros. & Co.  
Meyer, Joseph.  
G. H. Peters Co.  
Roche & Moore.  
Schmahl, Jacob.

### **Ships**

Buffalo Dry Dock Co.  
Empire Ship Building Co.

### **Shirt Waists**

Bison City Wrapper Co.

### **Shirts**

Buffalo Shirt Co., The.

### **Shoes**

Argus, Joseph, Estate of.  
Baumgartel, Emil O.  
John Ebberts Shoe Co.  
Harrington-Alexander-Welch Co.  
Rounds, A. C.  
Strootman, John.  
Schaening & Uhl.  
Standard Shoe Co.  
F. Warsetz & Co.  
Winchester Shoe Co.

### **Shoe — Lasts**

Buffalo Last Works.  
Pan-American Last Works.

### **Shoe — Trees**

C. B. Kusters & Co.

### **Shoe — Uppers**

D. B. Sherman & Son.  
M. Steffans Sons.

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Fox & Fox.

### **Show Cases**

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Kruse, H. W.

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Allen & Pollack.  
Brush Sign Co.  
Buffalo Gunning System.  
Buffalo Name Plate Co.  
Elsheimer, George.  
Griesser, Robert.  
Hickin Sign Co.  
Kriess & Meyer.  
Rodwell Sign Co.  
Scott Sign Co.  
Winters & Kosh.

### **Signs — Electric**

Niagara Sign Co.

### **Silk**

Duffy Silk Co.  
Oswegatchie Silk Co.  
Seneca Manufacturing Co.

### **Skirts**

Beyer & Williams Co.  
Buffalo Embroidery Works.  
Model Skirt Manufacturing Co.

### **Skirt Supporter**

Edward Skirt Supporter Co.

# McCarthy Bros. & Ford

41-43 East Eagle Street

## *ELECTRICAL*

**Supplies**

**Wiring**

**Machinery**

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### Faxon's Fashionable Footwear

New Styles in  
Footwear and Hosiery

Many New Effects  
in Fancy Slippers and Ties



Shoes for Women and Men at  
\$1.98, \$2.75, \$3.50,  
\$4.50 and \$5.50

Children's Naturfit Shoes  
from 50c. to \$2.50

**THE FAXON SHOE CO.,**

**388 Main Street, Buffalo, N. Y.**

ONE PRICE TO ALL

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MANUFACTURERS OF

### *CORRUGATED PAPER BOXES*

LIGHT — STRONG — CHEAP

*THE BEST SUBSTITUTE FOR WOODEN BOXES*

Neat shipping packages made from material that will stand 175 lbs. pressure to the square inch. Furnished "in the flat"; take up little room; easy to set up.

Their weight reduces Freight and Express charges on your shipments.

*We make a Specialty of the Slotted End 1-Piece Box.*

Mail us specifications for quotation and samples.

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**BUFFALO, N. Y.**

"Wir Dienen"

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BUFFALO, N. Y.

Dry Goods, Notions, Shoes, Furnishings, Carpets, Rugs,  
Ladies' Wearing Apparel, Millinery, Furniture,  
Kitchenware, Glassware, China

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Buffalo Sled Co.

**Sleighs**

Derry, Thomas.

**Slippers**

Buffalo Slipper Co.

Levy, B.

Wiese, Frank.

**Smelting — Copper**

Buffalo Smelting Co., The.

Robson Smelting Co., The.

**Soap**

Gowans & Sons.

Harris Soap Co.

A. Hoefner & Sons.

Lautz Bros. & Co.

Our Soap Co.

M. F. Windson & Co.

**Soaps and Perfumes**

Larkin Co., The.

**Springs — Carriages and Automobiles**

King Spring Co.

United Spring Co.

**Stamps — Rubber**

Ashberry, H. C.

A. C. Gibson & Co.

Hoil Manufacturing Co.

Kemp, Arthur.

South Buffalo Rubber-Stamp Works.

**Stamps and Dies****Starch**

National Starch Co.

**Stationery**

Pellegrim, A.

**Steam Fittings**

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**Steel Products**

Lackawanna Steel Co.

Buffalo Steel Co.

New York State Steel Co.

Wickwire Steel Co.

**Steel — Structural**

Buffalo Structural Steel Co.

**Sterilizers**

Kingory Manufacturing Co.

**Stone — Crushed**

Buffalo Concrete Stone and Brick Co.

Buffalo Crushed Stone Co.

**Stone — Cut**

Ball & Wittig.

Kehr, A. P.

Geo. W. Maltby Co.

**Stone — Concrete**

Saltarelli Bros.

**Stove Pipe**

Eclipse Metal Manufacturing Co.

O. K. Manufacturing Co.

**Stoves**

Buffalo Coöperative Stove Co.

Jewett & Co.

Lawrence Stove and Manufacturing Co.

**Surgical Appliances**

American Surgical Manufacturing Co.

Jeffrey Fell Co.

Stoddard Bros.

**Sweeper — Carpet**

Sanitary Carpet Cleaner Co.

**Tables — Parlor and Library**

Buffalo Desk and Table Co.

**Tablets — Writing**

O. K. Writing Tablet Co.

**BUSCH & PERCIVAL**  
CONSULTING AND CONTRACTING ENGINEERS  
523-525 BRISBANE BUILDING  
BUFFALO, N. Y.

**CARY SAFE COMPANY**  
**BUFFALO, N.Y.**

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**ASPINWALL & SPAULDING**

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1670 FILLMORE AVENUE, COR. NORTHLAND AVENUE.

1264 BROADWAY, N. Y. C. BELT LINE.  
1212 SOUTH PARK AVENUE.

**Buffalo Dental Manufacturing Company**

Manufacturers of

**Dentists' Appliances and Appliances for Jewelers**

Chemists, Machinists, Colleges and Schools; including Gas Burners, Blowpipes, Blast Lamps, Foot Blowers, Power Blowers, Vacuum Pumps, Gas Forges, Enameling and Melting Furnaces. All manner of Gas Burning Appliances for Natural Gas, Illuminating Gas, and Gasoline Gas.

Factory and Wholesale Department: Kehr Street, corner Urban.

*Niagara Falls Power used.*

*Visitors always welcome.*

Retail Department: 587 and 589 Main Street, corner Chippewa.

**Tallow**

Kraus, Leo.  
A. Kraus & Co.  
Lansill, Wm.

**Tanks — Oil**

R. G. Wright & Co.

**Tanners of Sheepskin**

Schoelkopf & Co.

**Tanners**

Geo. Lamb's Sons.

**Telephones**

L. M. Ericsson Telephone Manufacturing Co.  
Wilhelm Telephone Manufacturing Co.  
Century Telephone Construction Co.

**Thermometers**

Buffalo Thermometer Co.  
Ward & Lymburner.

**Tile**

Lyth Tile Co.

**Tin and Wire Specialties**

Pease Manufacturing Co., The.

**Tires — Automobile**

Empire State Tire Co.

**Tinware**

Bellaire, F.  
Globe Stamping Co.  
Menig, Michael.  
Menig Sheet Metal Works.  
Republic Metalware Co.

**Tools**

Bergman Hardware Co.

**Tools — Dental**

Buffalo Dental Manufacturing Co.  
Snow Dental Co.

**Edged Tools and Machine Knives**

L. & I. J. White Co.

**Tools — Machinery**

J. Emig & Sons.  
Jetter Manufacturing Co.  
Keystone Manufacturing Co.  
Niagara Machine and Tool Works.  
Parr Tool Co.  
Timmins & Butler.

**Trunks and Bags**

Buffalo Trunk Manufacturing Co.  
Bingham Trunk Co.  
Farel, W. C.  
J. A. Hoyt Trunk Works.  
Lankler, Chas.  
Phillips, Frank G.  
Preisch, Geo.  
Stumm, Jacob.

**Trusses**

Martin, T. E.

**Tubing — Brass and Copper**

Buffalo Tube Co.

**Type — Lead**

American Type Founders Co.

**Typewriters****Umbrellas**

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Schwinn, Chas.

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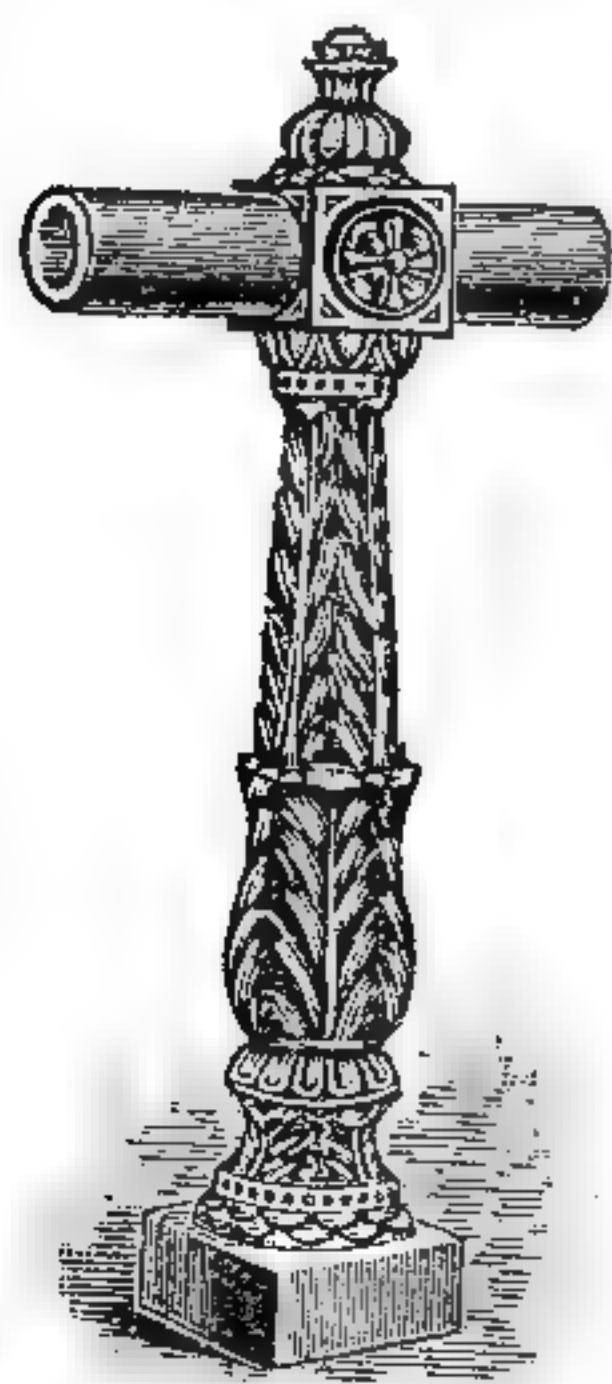
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Hoffman, Geo.

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Kohl, Michael.

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Parkis, Chas.

Stang, Geo. C.

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Vogt, John F.

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Wurster Wagon Works.

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Hahn, Jacob.

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PURE BOTTLED BEER

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### **Regarding Your Christmas Shopping**

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PRICES FROM \$20 UP AND ON EASY  
MONTHLY PAYMENTS. DON'T FAIL TO SEE  
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# THE ERIE COUNTY SAVINGS BANK

## BUFFALO, N. Y.

ASSETS	July 1, 1908	LIABILITIES
	INVESTMENT VALUE	Amount due Depositors, . \$41,149,837.65
Bonds and Mortgages, .	\$16,161,290.50	
State of Louisiana Bonds,	203,220.20	
State of Massachusetts		SURPLUS (Investment
Bonds, . . . . .	547,994.85	Value), . . . . . \$3,794,716.60
State of Alabama Bonds,	426,322.46	
Bonds of Cities in Other		Rate of Interest, 4%.
States, . . . . .	2,824,631.25	
Bonds of Cities in this		Number of open accounts,
State, . . . . .	10,003,277.97	July 1, 1908,
Bonds of Counties in this		79,957.
State, . . . . .	761,168.80	
Railroad Mortgage Bonds,	9,359,751.36	
Banking House, . . . .	700,000.00	
Other Real Estate, . . .	30,826.11	
Cash on Hand, . . . . .	191,180.02	
Cash on Deposit in Banks,	3,163,121.34	
Interest Accrued, . . . .	471,369.39	
Demand Loans, . . . . .	100,400.00	
	<u>\$44,944,554.25</u>	<u>\$44,944,554.25</u>

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